



Airstream Club International

803 East Pike Street, Jackson Center, OH 45334

Phone: (937) 596-5211

65th International Rally

Fryeburg, Maine

Exhibitor Display Days: July 23-29, 2022

9 a.m. – 4 p.m.



In July 2022, the Wally Byam Airstream Club, also known as Airstream Club International (ACI), anticipates over sixteen hundred members and guests will arrive in their Airstream trailers and motorhomes for the 65th International Rally. The Club invites you to be among the exhibitors and services displayed during the world's largest annual gathering of Airstream owners. We appreciate and value every exhibitor and service provider and again offer you the best sales opportunity we can. We will continue to offer our booth space at minimal cost. Come join us for a successful and exciting Rally in Fryeburg, Maine!

EXHIBITOR AGREEMENT

The Exhibitor understands this application becomes a contract upon receipt of electronic approval from the International Rally Committee and/or its designee. ACI reserves the right to decline or reject any Exhibitor for any reason at any time without liability. The Exhibitor agrees to abide by the Rules and Regulations (attached) governing the 65th International Rally.

The Exhibitor further agrees to the following:

1. ACI will take all reasonable precautions to protect the Exhibitor's property, but will not be responsible for loss or damage. The Exhibitor agrees to save the exhibit hall owner, employees and show management and their agents and employees free and harmless of and from all claims, demands, damages and liability of whatsoever kind and character asserted by the person or persons on account of any loss or damage to the property, or injury or death of any persons occurring upon or about the leased premises arising out of the use of leased premises by the Exhibitor. Exhibitors shall carry and maintain insurance during the show, including move-in/move-out days at their own cost and expense. Personal injury and property damage insurance coverage under policies of general public liability, auto and workers compensation with limits of at least \$1,000,000 combined single limit for bodily injury and property damage are required. Exhibitor must provide a certificate of insurance naming ACI, including affiliates, officers, directors, employees, and agents as additional insured with this contract.

2. Exhibitor will be responsible for acquiring and abiding by all state and local permits and payment of applicable taxes.
 - a. Register with Maine Revenue Services at <https://apps.web.maine.gov/cgi-bin/online/suwtaxreg/index> **BEFORE** the event.
 - b. Collect 5.5% sales tax on retail sales of tangible property while at the event.
 - c. File collected taxes after the event at <https://portal.maine.gov/salestax/welcome>
3. Exhibit spaces are 10' x 10' or multiples thereof – limit 2 spaces per exhibitor (additional spaces may be available depending on capacity and prior approval from Exhibitor Chair). Each exhibit space will be furnished with one table, two chairs, and pipe & drape. Exhibitor is responsible for providing tablecloth(s) and table-to-floor covering. Additional tables and chairs may be requested on the contract application at a cost of \$20 per table and \$10 per chair. Outside Exhibit spaces can also be made available to Exhibitors. Cost of exterior space is the same as an interior booth. If the exterior space is an Airstream and will be occupied after exhibition hours, the RV parking charge** must also be paid unless the exhibitor is a member of ACI and registered for the Rally. **Display and/or occupancy of a non-Airstream vehicle outside the Exhibition Hall is at the discretion of the Exhibitor Chair. Every effort will be made to supply power, water, and pump outs, but cannot be guaranteed unless the RV is in the official RV or member parking areas.** Please direct all requests to Rich Collins, Exhibitor Chair, Phone – (802) 384-6862 or email – luv airstream@gmail.com.
4. *Each Exhibitor must purchase Day Pass(es) or Rally pass(es) to attend any other Rally events unless otherwise registered for the Rally. Day Passes are \$25 per person per day. Rally passes are \$130 per person. Youth (13-17) and Child (0-12) rates are available. Day or Rally passes are only required to attend other Rally events such as seminars, entertainment, etc. and are not required to enter Exhibit Area.

EXHIBITOR PRESENTOR

If interested in providing an exceptional learning experience for our attendees refer to Airstreamclub.org/Fryeburg/presentations.

EXHIBITOR'S ADVERTISING SECTION

The May issue of the Club's Blue Beret Magazine is distributed to all Club members. Registered Exhibitors with approved contracts by **April 1** will be listed without cost in this section. Information includes business name and a brief description of products and services.

Exhibitor Contract Application

COMPLETED CONTRACT APPLICATION FORM IS DUE BY MAY 29, 2022

The **Airstream Club International (ACI)** agrees to reserve exhibit space at the **65th International Rally** for the undersigned in accordance with the Exhibitor Rules and Regulations.

The Exhibitor listed below agrees to exhibit from 9 a.m. – 4 p.m. during the dates of Saturday, July 23, thru Friday, July 29, 2022. **Any deviations from these dates must be approved in advance by the Exhibitor Chair.**

- 10' x 10' Booth. Indicate # of spaces requested: _____ x \$175 _____
Limit 2 spaces per exhibitor - Additional spaces may be available depending on capacity.
Total \$ _____

Tables & Chairs – One table and two chairs are included with **each** booth space reserved.

- Additional Table(s) _____ X \$20 _____
- Additional Chair(s) _____ X \$10 _____
- Total \$ _____

EXHIBITOR _____

ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

PHONE _____

EMAIL _____

WEBSITE _____

REPRESENTATIVE NAME _____

TITLE _____

BIG RED NUMBER (if applicable): _____

- *Day pass(es) – attach list of name(s) and date(s) for each pass requested. _____ X \$25 _____
- *Rally pass(es) – attach list of name(s) for each pass requested. _____ X \$130 _____
- Total \$ _____

NOTE: Day or Rally passes are only required to attend other Rally events, and are not required to enter Exhibit Area. Unless authorized by the Exhibitor Chair, each exhibitor may staff a maximum of four staff/persons at no additional cost in the booth.

Please list the names of all persons attending as exhibitors as you wish the name to appear on their Rally badges.

1. _____ 2. _____
3. _____ 4. _____

LIST ALL PRODUCT(S) OR SERVICE(S) TO BE OFFERED IN EXHIBITOR BOOTH:

NOTE: Only those items listed above may be sold at the Rally. All products sold and displayed must be legal in the *State of Maine* and family oriented. Include reference and pictures of product to be sold if available.

RV PARKING

RV Parking for Exhibitors is available at a rate of \$435. Please complete and submit the completed RV Parking Form with the contract application and all parking fees.

\$435.00	\$
_____	_____
Arrival Date (no earlier than July 21, 2022)	Total

MORNING COFFEE SPONSORS

Each Exhibitor can sponsor morning coffee in the Exhibitor display area. A sign indicating the sponsor of the coffee will be posted each day. Cost to sponsor coffee is \$150 for full sponsorship or \$75 to co-sponsor.

I am interested in sponsoring coffee one morning. FULL SPONSORSHIP CO-SPONSOR \$_____

The undersigned Exhibitor agrees to follow all rules and information as specified above and in the attached Rules and Regulations and Exhibitor Contract Application. An email confirmation of approval will be sent promptly by ACI; however, final approval and acceptance of payment are contingent upon receipt of a Certificate of Insurance within 30 days of approval. If an application is not approved, the exhibitor booth fee will be returned. Exhibitors whose applications are received after May 29th or without payment are not guaranteed space at the Rally.

Email completed contract application and Certificate of Insurance to rally@airstreamclub.org. Contact Barb Langston, ACI Headquarters at (937) 596-5211 with credit card payment information, or mail completed contract application and check or money order made payable to:

- Wally Byam Airstream Club, PO Box 612, Jackson Center, OH 45334-0612

For additional information please contact:

- Rich Collins, Exhibitor Chair, Phone – (802) 384-6862 or Email – luvairstream@gmail.com

Booth Fee(s) (total from above)	\$	_____
Additional Tables and/or Chairs (total from above)	\$	_____
Day or Rally Pass(es) (total from above)	\$	_____
RV Parking (total from above)	\$	_____
Coffee Sponsorship	\$	_____
Grand Total	\$	

Signature _____ Date _____

*RV Parking for Exhibitors 65th International Rally Fryeburg, Maine

Name _____ Exhibitor Name _____

Address _____

City _____ State _____ Zip Code _____

Phone – Business _____ Cell _____

Email _____

IS TRAILER USED FOR STORAGE DURING RALLY? Circle one: Yes or No

RV License # _____ Vehicle License # _____

Circle One: Class A Motorhome Class C Motorhome Travel Trailer Class B Van

Length of RV: _____ Arrival Date: _____ Departure Date: _____

Exhibitor RV camping is on-site. Rates are \$435 the length of the stay. Exhibitor camping sites include water and 30 amp electric hook-ups and pump-outs approximately every 4 days. Pets are permitted in Exhibitor RV Camping Area, if on a leash, and must be cleaned up after.



ACI Exhibitor Rules & Regulations

The following rules and regulations apply to all parties under Exhibitor contract during the 65th International Rally in Fryeburg, Maine.

1. All Exhibitors must submit proof of insurance covering the period they are exhibiting at the 65th International Rally with contract.
2. All coordination of exhibitor activities shall be through the Exhibitor Chair.
3. All fees are payable in **US Dollars only**.
4. Unless prior approval is received from the Exhibitor Chair, exhibitor set-up must be completed between 8 a.m. –5 p.m. on Friday, July 22, 2022. **No sales, appointment scheduling, or other activity with ACI rally attendees is permitted until Saturday, July 23 at 9:00 a.m. No exceptions.**
5. Unless prior approval is received from the Exhibitor Chair, display dates and hours are July 23-29, 2022, from 9 a.m. – 4 p.m.
6. All Exhibitors will be responsible for shipment and acceptance of any freight to or from the rally site. Please use the following shipping address:
Attn: Rich Collins
Exhibitor Company Name and Your Name
Fryeburg Fair
1154 Main Street
Fryeburg, ME 04037
7. Only portable signs or other advertising materials may be utilized. No materials may be affixed to walls, floor, or ceiling surfaces.
8. Each space will be furnished with one table and two chairs. Additional items may be requested, and appropriate fees paid.
9. Any decorative materials utilized must be flame-proofed, UL rating attached to the item.
10. No food or beverage items may be sold or utilized for promotional purposes without the express written permission of the Exhibitor Chair.
11. A parking area will be provided for Exhibitor automobiles or like transportation. These vehicles must be parked in the designated area. A pass for this purpose will be issued upon request.
12. All display materials must be removed immediately at the end of the contracted session. Exhibitor agrees that an additional clean-up fee may be charged to exhibitor for any materials or trash left in the booth. Dumpsters will be available for exhibitor's use of bulk trash removal.
13. Materials remaining after July 29, 2022, subject to an additional clean up fee.
14. Unless prior approval is received from the Exhibitor Chair, exhibitor tear-down may not begin before 4 p.m. on Friday, July 29, 2022. Booth must be clear of all items and waste by 10 p.m. Friday, July 29, 2022.

SPECIAL NOTES: Exhibitors must purchase Day Pass(es) or Rally pass(es) to attend Rally events unless otherwise registered for the rally. Day Passes are valid only for the date purchased and are non-transferrable. Rally passes are valid for all events during the rally and are non-transferrable.

CONTACTS:

Exhibitor Co-Chairs:

Rich Collins, Phone – (802) 384-6862 or email – luvairstream@gmail.com

Cindy Collins, Phone – (802) 430-8182

Club Headquarters, Phone – (937) 596-5211 or email – rally@airstreamclub.org