# Towing Targets Setting and Features

Airstream Rally Rock Springs, WY



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### Introduction - Background

Name: Bobby Keith (Indianapolis, IN)

Education: Tuskegee University

Wayne State University

Years at Ford: 27

- Started in testing Performance /FMVSS / Develop Wind Tunnel Test Facility
- Transmission Shift Quality Focus In Truck E-Series / F-150/ Super Duty (CDL Towing)
- NVH (Noise / Vibration / Harness)
- Vehicle Integration 18.5MY F150 3.0L Diesel
- Off-Road & Trailer Tow

#### **Towing Experience**

- Started in Transmission Shift Quality to help resolve issues with transmission shifting with trailers
- Receive (CDL) Commercial Driver License 2005
- Worked on a lot of Ford trailer driving dynamics issues (Buck / Jerk / Vibration & Shake)
- Lead trailer features and towing capacity target setting for Super Duty & Medium Duty truck (Help out on other truck program Core Support)
- Manage 95% Trailer Fleet at Ford
- Supported Social Media Video(Towing Tips, Tools and Tech: A Ford Towing Video Guide | Ford)

#### Towing Tips, Tools and Tech: A Ford Towing Video Guide



https://www.youtube.com/watch?v=hiUvCYI5x5I&t=2347s

#### Standard to establish OEM Towing Agreement

Ford was on the panel to help establish an agreement around tow standards around towing target (Notice that tow rating from some Brands were not align to meet some of the standard road grades)

- Design to standardize towing claims regarding rating between the different OEM's
- Worked with SAE (Society of Automotive Engineers) to create SAE J2807
- These standards are there for advertisement standards (Commercial tow claims - Fine print meet SAE-J2807 standard. This help give consistency when customers are crossing different Brands)

#### **Towing Requirements SAE-J2807**

- Connection Type (Hitch)
  - Conventional
  - 5<sup>th</sup> Wheel
  - Goose Neck
- Towing Standard base on weight category
- Trailer Dimension (Frontal area)
- Length
- Wheel / Tire Size
- # Axle





#### Standard Trailer Requirements – Summary Chart

		TWR		Maximum Effective		Minimum
	Trailer Type	Requirement	Axle(s)	Tongue Length	Tire Brand/Size/ Pressure	Frontal Area
A	Conventional	≤454 kg (1000 lb)	Single	2.1 m (83 in)	Goodyear Marathon Radial ST175/80R13C 345 kPa (50 psi) or Duro Bias ST175/80D13C 345 kPa (50 psi)	1.11 m <sup>2</sup> (12 ft <sup>2</sup> )
В	Conventional	≤907 kg (2000 lb)	Single	2.7 m (106 in)	Goodyear Marathon Radial ST205/75R15C 345 kPa (50 psi)	1.86 m <sup>2</sup> (20 ft <sup>2</sup> )
С	Conventional	≤1588 kg (3500 lb)	Single	2.7 m (106 in)	Goodyear Marathon Radial ST205/75R15C 345 kPa (50 psi)	2.79 m <sup>2</sup> (30 ft <sup>2</sup> )
D	Conventional	≤2268 kg (5000 lb)	Tandem	4.2 m (165 in)	Goodyear Marathon Radial ST205/75R15C 345 kPa (50 psi)	3.72 m <sup>2</sup> (40 ft <sup>2</sup> )
Е	Conventional	≤3493 kg (7700 lb)	Tandem	4.2 m (165 in)	Goodyear Marathon Radial ST205/75R15C 345 kPa (50 psi)	5.11 m <sup>2</sup> (55 ft <sup>2</sup> )
F	Conventional	≤4536 kg (10 000 lb)	Tandem	5.0 m (196 in)	Goodyear Marathon Radial ST225/75R15D 540 kPa (65 psi)	5.57 m <sup>2</sup> (60 ft <sup>2</sup> )
G	Conventional	≤5897 kg (13 000 lb)	Tandem	5.7 m (224 in)	Goodyear Marathon Radial ST235/80R16D 540 kPa (65 psi)	5.57 m <sup>2</sup> (60 ft <sup>2</sup> )
н	Conventional	≤7983 kg (17 600 lb)	Tandem/Triple	6.55 m (258 in)	Goodyear G114 Unisteel 215/75R17.5H 865 kPa (125 psi)	5.57 m <sup>2</sup> (60 ft <sup>2</sup> )
J	Fifth Wheel or Gooseneck	≤10886 kg (24 000 lb)	Tandem/Triple	10.7 m (420 in)	Commensurate with trailer Gross Axle Weight Rating (GAWR)	6.97 m <sup>2</sup> (75 ft <sup>2</sup> )
к	Conventional	≤10886 kg (24 000 lb)	Triple	6.4 m (252 in)	Goodyear G114 Unisteel 215/75R17.5H 865 kPa (125 psi)	5.57 m <sup>2</sup> (60 ft <sup>2</sup> )
L	Fifth Wheel or Gooseneck	>10886 kg (24 000 lb)	Tandem/Triple	10.7 m (420 in)	Commensurate with trailer Gross Axle Weight Rating (GAWR)	Not specified

	Performance Attribute	Performance Metric	Requirement
	Tow Vehicle Structural Strength (fifth wheel hitch)	Ability to withstand load	React load for minimum of 5 s
<b>SAE J2638</b> - Fifth Wheel and Gooseneck Attachment	Tow Vehicle Structural Strength (gooseneck hitch)	Ability to withstand load	React load for minimum of 5 s
Performance up to 13,608/kg (30,000/lb.) Trailer GVW	Tow Vehicle Structural Strength (fifth wheel hitch)	Ability to attain loads throughout test	No loss of attachment; react loads throughout test
	Tow Vehicle Structural Strength (gooseneck hitch)	Ability to attain loads throughout test	No loss of attachment; react loads throughout test
<b>SAE J684</b> -Trailer Couplings, Hitches, and Safety Chains	Tow Vehicle Structural Strength (Conventional Trailer)	Angular Deformation	5 degree permanent deformation in any direction
	Level Road Acceleration	0 to 96.6 km/h (0 to 60 mph)	30.0 s (single rear wheel tow-vehicles); 35.0 s (dual rear wheel tow-vehicles)
SAE J1491 -Vehicle Acceleration Measurement	Level Road Acceleration	0 to 48.3 km/h (0 to 30 mph) Interval	12.0 s (single rear wheel tow-vehicles); 14.0 s (dual rear wheel tow-vehicles)
	Level Road Acceleration	64.4 to 96.6 km/h (40 to 60 mph) Interval	18.0 s (single rear wheel tow-vehicles); 21.0 s (dual rear wheel tow-vehicles)
SAE J266 -Steady State Directional Control Test Procedures for Passenger Cars and Light Trucks	Tow-Vehicle Understeer	Understeer for 0.1 g ≤ Lateral acceleration ≤ 0.3 g	>0 degrees/g
<b>SAE J2664</b> -Trailer Sw ay Response Test Procedure	Trailer Sway Response	Trailer Sway Damping Ratio	≥0.10 at 100 km/h (62.1 mph)

#### **Tow Vehicle Propulsion Requirements**

- Level Road
- Launch on Grade
- Highway Gradeability



#### **Tow Vehicle Propulsion - Level Road**

#### Single Rear Wheel

- 0-60 mph 30 Sec
- 0-30 mph 12 Sec
- 40-60 mph 18 Sec



#### **Dual Rear Wheel**

- 0-60 mph 35 Sec
- 0-30 mph 14 Sec
- 40-60 mph 21 Sec



#### Tow Vehicle Propulsion – Launch on Grade

#### 12% Grade - Forward & Reverse Direction

- 5 vehicle launches
- 16 ft
- 5 minutes



## Tow Vehicle Propulsion – Highway Gradeability

Highway Gradeability – How well the tow vehicle perform on the grade (6% - 7%)

Davis Dam - State Route 68 between Las Vegas and the Hoover Dam

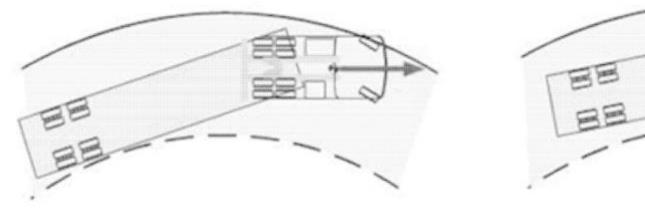
- Minimum Speed on Grade
  - Single Rear Wheel 40 mph
  - Dual Rear Wheel 35 mph
- Drivetrain Performance
  - No component failure
  - No diagnostic codes that alert driver
  - No customer warnings
- Cooling Performance
  - No component failure
  - No diagnostic codes that alert driver
  - No customer warnings



#### **Tow Vehicle Understeer**

Understeer is an undesirable behavior that occurs when a vehicle turns less than is desired when a corner is being taken with a trailer under certain load.

Metric: Understeer for 0.1 g  $\leq$  Lateral acceleration  $\leq$  0.3 g



Understeering ("Plowing Out")

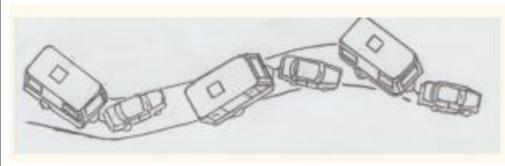
Oversteering ("Spinning Out")

#### Tow Vehicle Sway Response

Standard procedure for measuring and analyzing the sway response of a trailer when attached to a particular vehicle under specific loading and operating conditions.

Metric: <u>></u>0.10 at 100 km/h

				Effective Tongue		Frontal
	Model	GVWR	Axle(s)	Length	Tire Brand/Size/ Pressure	Area*
Α	TC461-FB	454 kg (1000 lb)	Single	2.0 m (80 in)	Duro Bias ST175/80D13C 345 kPa (50 psi)	N/A— Flatbed
B/C	SW8	1746 kg (3850 lb)	Single	2.6 m (102 in)	Goodyear Marathon Radial ST205/75R15C 345 kPa (50 psi)	2.90 m <sup>2</sup> (31 ft <sup>2</sup> )
D/E	TW162	3492 kg (7700 lb)	Tandem	4.1 m (162 in)	Goodyear Marathon Radial ST205/75R15C 345 kPa (50 psi)	3.73 m <sup>2</sup> (40 ft <sup>2</sup> )
F	EW2024	4536 kg (10 000 lb)	Tandem	4.9 m (191 in)	Goodyear Marathon Radial ST225/75R15D 540 kPa (65 psi)	5.79 m <sup>2</sup> (62 ft <sup>2</sup> )
G	EW2425	5987 kg (13 200 lb)	Tandem	5.6 m (220 in)	Goodyear Marathon Radial ST235/80R16D 540 kPa (65 psi)	5.81 m <sup>2</sup> (63 ft <sup>2</sup> )
н	EW2427	7983 kg (17 600 lb)	Tandem	5.6 m (220 in)	Goodyear G114 Unisteel 215/75R17.5H 865 kPa (125 psi)	5.81 m <sup>2</sup> (63 ft <sup>2</sup> )
J	CVG3225W + 2' HT	6667 kg (14 700 lb)	Tandem	6.71 m (264 in)	Goodyear Marathon Radial ST235/80R16D 540 kPa (65 psi)	7.33 m <sup>2</sup> (78 ft <sup>2</sup> )
	CVG3227W + 2' HT	9072 kg (20 000 lb)			Goodyear G114 Unisteel 215/75R17.5H 865 kPa (125 psi)	
К	EW2839	10886 kg (24 000 lb)	Triple	6.5 m (256 in)	Goodyear G114 Unisteel 215/75R17.5H 865 kPa (125 psi)	5.81 m <sup>2</sup> (63 ft <sup>2</sup> )
L	Towmaster T-30	17370 kg (38 300 lb)	Tandem (4 tires per axle)	6.7 m (264 in)	Goodyear G114 Unisteel 215/75R17.5H 865 kPa (125 psi)	



#### Tow Vehicle Brake Performance

Performance Attribute	Performance Metric	Requirement	Test Procedure
Combination Stability	Deviation within lane	Remain within 3.5 m (11.5 ft) lane throughout stop	FMVSS 105, Sec 7.5(b) or FMVSS 135, Sec 7.5, modified in 4.5.2 and 4.5.4
Combination Stopping Distance	Stopping distance, 32.2 to 0 km/h (20 to 0 mph) for TWR ≤1361 kg (3000 lb)	≤10.7 m (35 ft) except; ≤13.7 m (45 ft) at any TWR above the tow-vehicle's unbraked TWR	FMVSS 105 or 135, modified in 4.5.2 through 4.5.4
Combination Stopping Distance	Stopping distance, 32.2 to 0 km/h (20 to 0 mph) for TWR >1361 kg (3000 lb)	≤24.4 m, (80 ft)	FMVSS 105 or 135, modified in 4.5.2 through 4.5.4
Park Brake Performance	Hold on grade	12% grade (upward and downward) at GCWR	ECE R13H, Annex 3, Section 2.3, modified in 4.5.2 and 4.5.5

#### Vehicle Towing Capacity Values

- New Vehicle Purchase
  - Dealership Tools

RV Towing Guide (<u>https://www.fleet.ford.com/towing-guides/</u>)
Monroney Label (Window Sticker)

- Vehicle Door Labels
- Towing Calculator (<u>https://www.ford.com/support/towing-calculator</u>)

# RV Towing Guide (Max Level for vehicle Configuration)

#### https://www.fleet.ford.com/towing-guides/ 🛭 🖻 🖄



Vehicles Programs Orders Parts & Service FordPro.com

Flograms Orders Faits & Service FordFlo.com

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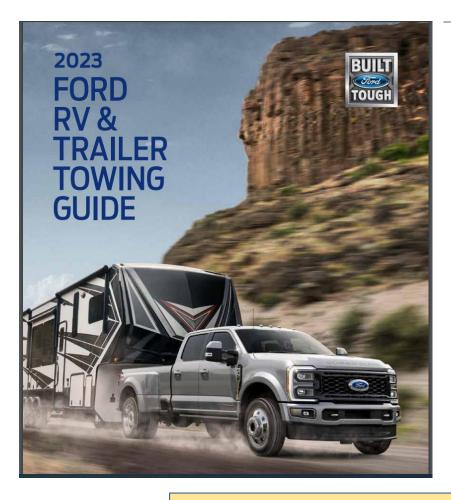
#### RV & Trailer Towing Guides

Ford RV and trailer towing products continue to provide reliability and performance. Whatever your towing need is, there is a Ford vehicle or chassis to fill it. Download this year's towing guide to learn more about the different trailer weights and towing packages we currently offer.

22 Ford Towing Guide 21 Ford Towing Guide		2022 Lincoln Towing Guide 2021 Lincoln Towing Guide			
20 Ford Towing Guide		2020 Lincoln Towing Guide			
019 Ford Towing Guide		coln Towing Guide			
2008 Towing Guide	2013 Towing Guide	2018 Towing Guide			
	2013 Towing Guide 2012 Towing Guide	2018 Towing Guide 2017 Towing Guide			
2007 Towing Guide					
2008 Towing Guide 2007 Towing Guide 2006 Towing Guide 2005 Towing Guide	2012 Towing Guide	2017 Towing Guide			

Website has list of RV Towing Guides for various past years

#### RV Towing Guide (Example Chart)



F-250 Tremor® Crew Cab in Stone Gray Metallic. Preproduction image shown. The all-new Ford F-Series Super Duty goes on sale in early 2023 with some features and trim series available starting in spring 2023.

#### F-250 SRW SUPER DUTY® PICKUP

CONVENTIONAL TOWING – MAXIMUM LOADED TRAILER WEIGHT (lbs.) Towing capability will be reduced based on trim series, option content and payload.

TRAILER TOWING SELECTOR     Prior to making final vehicle selection, reference the Towing E       See dealer and reference "eSourceBook" Job Aid "Spec'in												
Automatic T	ransmi	ssion	REGUL	AR CAB		SUPE	RCAB			CREW	/ CAB	
Engine	Axle Ratio	GCWR (lbs.)	4x2 141.6" WB 8' Box	4x4 141.6" WB 8' Box	4x2 148.0" WB 6-3/4' Box	4x2 164.2" WB 8' Box	4x4 148.0" WB 6-3/4' Box	4x4 164.2" WB 8' Box	4x2 159.8" WB 6-3/4' Box	4x2 176.0" WB 8' Box	4x4 159.8" WB 6-3/4' Box	4x4 176.0" WB 8' Box
6.7L V8	3.31	23,500	16,600	16,200	16,300	16,200	15,900	15,800	16,200	15,900	15,800	15,500
Turbo Diesel		30,000 <sup>1</sup>	18,200	20,000	18,200	19,500	20,000	22,000	19,500	19,500	22,000	21,900
	3.55	30,000 <sup>1</sup>	18,200	20,000	18,200	19,500	20,000	22,000	19,500	19,500	22,000	21,900
6.7L V8 H.O.	3.55E <sup>2</sup>	28,3003									18,200	
Turbo Diesel	3.31	31,000 <sup>i</sup>	18,200	20,000	18,200	19,500	20,000	22,000	19,500	19,500	22,000	22,000
	3.55	31,000 <sup>1</sup>	18,200	20,000	18,200	19,500	20,000	22,000	19,500	19,500	22,000	22,000
6.8L V8	3.73	21,000	14,800	14,400	14,500	14,400	14,100	14,000	14,500	14,300	14,100	13,800
	4.30	23,500	17,300	16,900	17,000	16,900	16,600	16,500	17,000	16,800	16,600	16,300
7.3L V8	3.55	23,500	17,200	16,800	17,000	16,800	16,500	16,400	16,900	16,700	16,600	16,200
	3.73E <sup>2</sup>	24,600	18,200	17,900	18,100	17,900	17,600	17,500	18,000	17,800	17,700	17,300
	4.30	26,000	18,200	18,200	18,200	18,200	18,200	18,200	18,200	18,200	18,200	18,200

 Requires F-250 High-Capacity Axle Upgrade Package (535).
3.55E and 3.73E are electronic locking rear axles.
Tremor<sup>®</sup> Off-Road Package (17Y).

Notes: 
Combined weight of vehicle and trailer cannot exceed listed GCWR.

Do not exceed the Maximum Loaded Trailer Weight listed.

 Conventional trailer tongue load weight should be 10% (15% for 5th-wheel and gooseneck towing) of total loaded trailer weight. Make sure vehicle payload (reduce by option weight) will accommodate trailer tongue (trailer king pin for 5th-wheel towing) load weight and weight of passengers and cargo added to towing vehicle. Addition of trailer tongue (trailer king pin for 5th-wheel towing) load weight and weight of passengers and cargo must not cause vehicle weights to exceed rear GAWR or GVWR. These ratings can be found on the vehicle Safety Compliance Certification Label.

Calculated with SAE J2807<sup>®</sup> method.

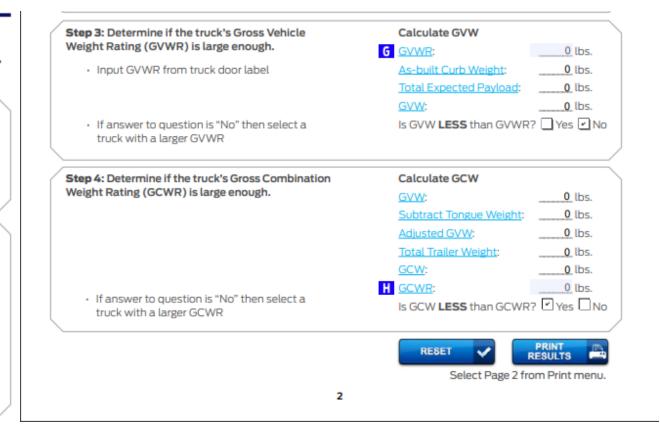
Trailer towing values are the same for weight-carrying and weight-distributing hitches.

· If using load bars for weight distribution, Ford recommends 50% front axle load rest (FALR).

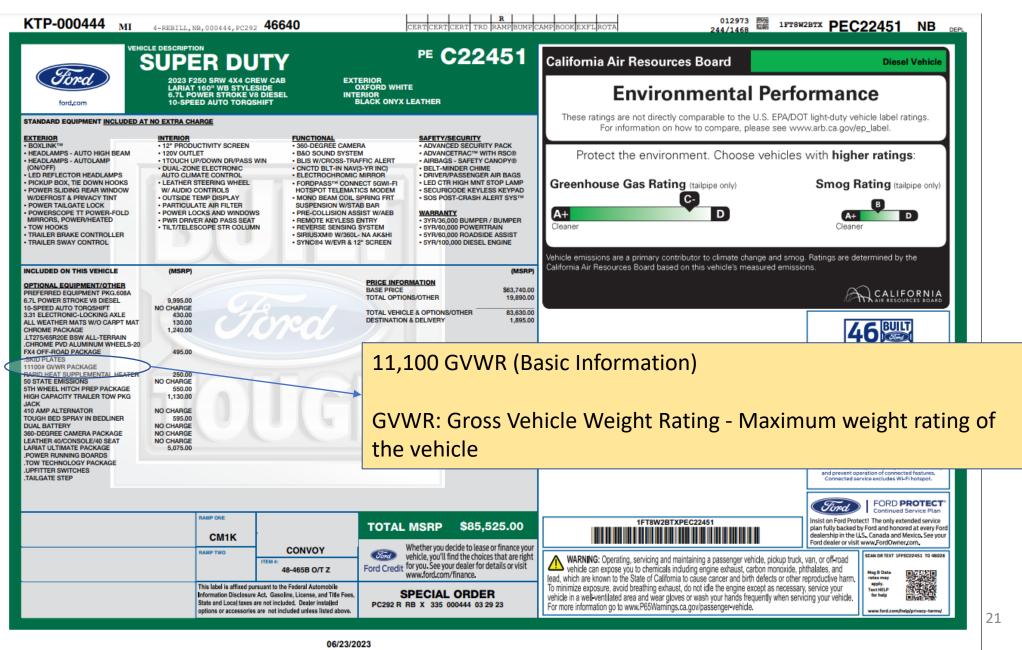
RV Towing Guide provide max towing for general vehicle configuration low trim series vehicle.

# RV Towing Guide (Manual Calculator)

#### TRAILER TOWING CAPABILITY CALCULATOR Use this worksheet when recommending a truck that's in stock. This worksheet calculates several fields automatically. Just input the requested values and print the results. (Hover over underlined terms for a definition.) Step 1: Ask about what's being towed. Calculate Total Trailer Weight A Unloaded Trailer Weight: 0 lbs. Remember to include everything that goes B Trailer Contents Weight: 0 lbs. on/in the trailer Total Trailer Weight: 0 lbs. Select conventional or 5th-wheel/gooseneck. Conventional Hitch? This will affect tongue weight below 5th-Wheel/Gooseneck Hitch? Step 2: Ask about what's being carried. **Calculate Payload Weight** C Cargo Weight: 0 lbs. Remember to include everything that goes 0 lbs. in the truck. NOTE: Tongue weight and hitch D People Weight: weight are part of payload weight Trailer Tongue Weight: 0 lbs. E Hitch Weight: 0 lbs. If you're only calculating payload, only complete Step 2 and Step 3 Total Expected Payload 0 lbs. 0 lbs. F Max. Payload Rating: If answer to question is "No" then select a Is Expected Payload LESS than Max. truck with larger Max. Payload Rating Payload Rating? Yes No

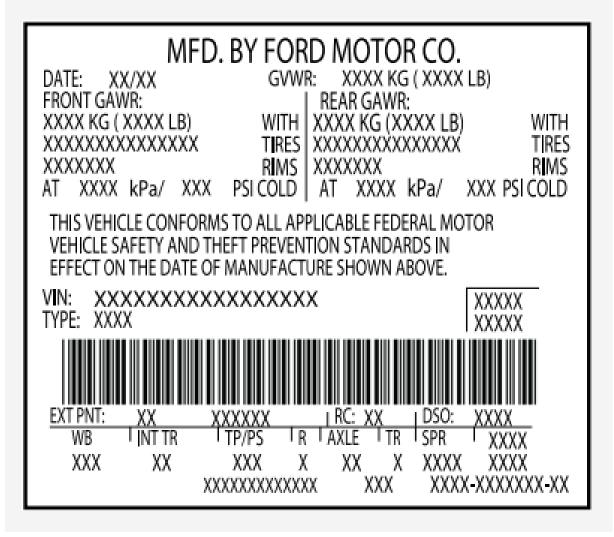


### Monroney Label (Window Sticker) More Specific per Vehicle

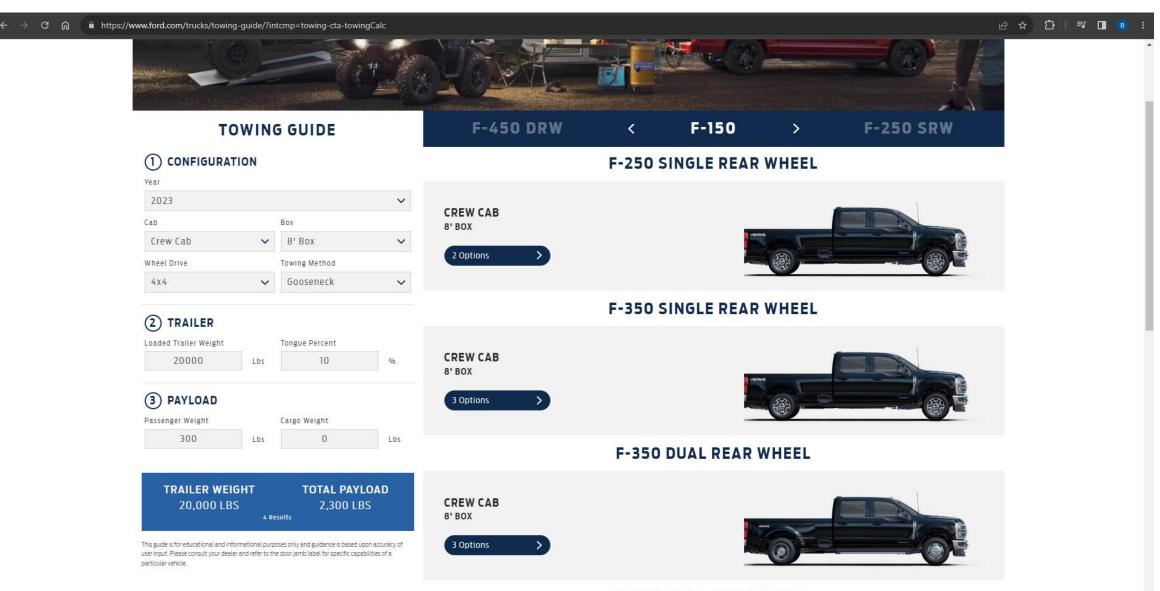


#### Door Label

- Date of Manufacture
- VIN Vehicle Identification Number
- GVWR Gross Vehicle Weight Rating
- FGAWR Front Gross Axle Weight Rating
- RGAWR Rear Gross Axle Weight Rating
- Tire Size
- Rim Size
- Tire Pressure (Recommended)
- Exterior Paint
- Wheelbase
- Interior Trim
- Transmission (Auto /Manual)
- Spring
- Axle Code



#### Towing Calculator (New Vehicle Purchase)



# Towing Calculator (Dashboard)

#### TOWING CALCULATOR Website: <u>https://www.ford.com/support/towing-calculator</u>

Gross Vehicle Weight Rating	11,100 lbs
Gross Combined Weight Rating	30,000 lbs
Max Payload	3,129 lbs
Added Weight	
Occupant(s)	300 lbs
Cargo	0 lbs
Accessories	0 lbs
Conventional G	ooseneck   5th Wheel
Remaining Capacity	
Max. Tongue Load	2,200 lbs

2020MY – 2023MY F-Series Trucks (If you need to tow at max limit you should measure at CAT Scale because we use a conservative measurement for vehicle weight)

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#### Summary Slide

- Advertisement This help give consistency when customers are crossing shopping different brands base on towing
- Engineering metrics behind tow ratings
- Minimum metrics for towing (Not all brands/OEMs tow response are the same. There will be differences in tow response)
- Ford focus on User Experience: Better communication on trailer towing max capability per vehicle & trailer configuration

# Backup Slides

#### Tow Vehicle Propulsion Requirements (Chart)

Performance Attribute	Performance Metric	Requirement	Test Procedure
Level Road Acceleration	0 to 96.6 km/h (0 to 60 mph)	30.0 s (single rear wheel tow-vehicles); 35.0 s (dual rear wheel tow-vehicles)	SAE J1491, modified in 4.3.2 and 4.3.3
Level Road Acceleration	0 to 48.3 km/h (0 to 30 mph) Interval	12.0 s (single rear wheel tow-vehicles); 14.0 s (dual rear wheel tow-vehicles)	SAE J1491, modified in 4.3.2 and 4.3.3
Level Road Acceleration	64.4 to 96.6 km/h (40 to 60 mph) Interval	18.0 s (single rear wheel tow-vehicles); 21.0 s (dual rear wheel tow-vehicles)	SAE J1491, modified in 4.3.2 and 4.3.3
Launch on Grade	12% grade, forward direction	5 launches to 5.0 m (16 ft) in 5 min	92/21/EEC, Annex II, Section 3.3.3, modified in 4.3.2 and 4.3.4
Launch on Grade	12% grade, reverse direction	5 launches to 5.0 m (16 ft) in 5 min	92/21/EEC, Annex II, Section 3.3.3, modified in 4.3.2 and 4.3.4
Highway Gradeability	Minimum speed on grade (Davis Dam)	64.4 km/h (40 mph) (single rear wheel tow- vehicles); 56.3 km/h (35 mph) (dual rear wheel tow-vehicles)	4.3.2 and 4.3.5
Highway Gradeability	Drivetrain system performance	No component failures; no diagnostic codes that alert the operator; no customer warnings	4.3.2 and 4.3.5
Highway Gradeability	Cooling system performance	No component failures; no diagnostic codes that alert the operator to take service or driving action; no customer warnings; no fluid loss	4.3.2 and 4.3.5