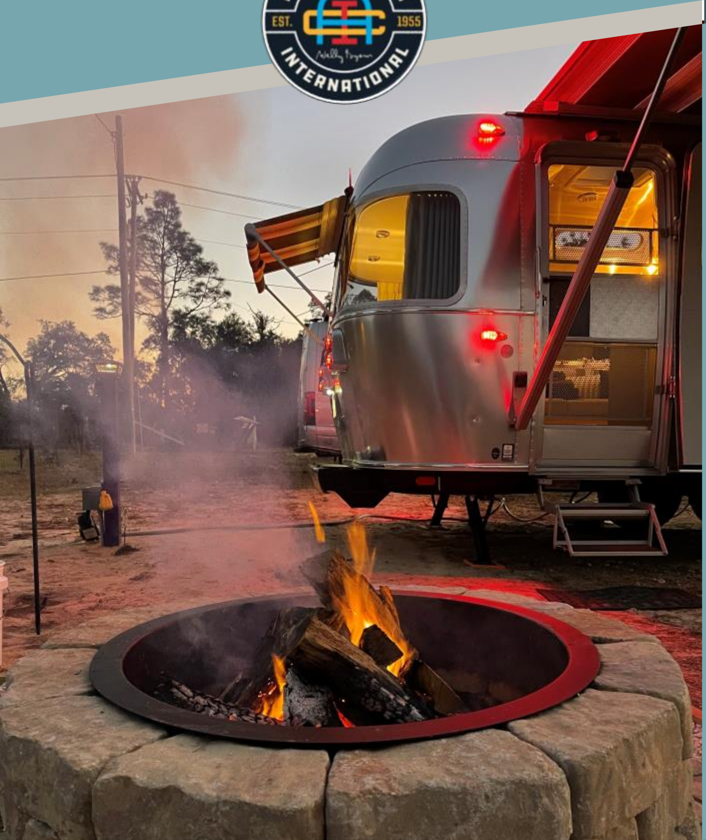
On behalf of over 18,000 members of the Airstream Club International, we welcome you to our family!!

We are a diverse, welcoming group of Airstream owners whose travel experiences range from new owners to weekend warriors, full-timers and those who seek to explore the path less traveled.

Wherever your wanderlust spirit takes you, we're confident that you'll be surrounded by fun, friendship and adventure - the essence of our Club.



Region 3 Clubs

Big Bend Florida Club #153
https://airstreamclub.org/big-bend-florida
Carolinas Airstream Club #021
https://airstreamclub.org/carolinas
Florida Airstream Club #027
https://airstreamclub.org/florida
Florida Suncoast Unit #129
https://airstreamclub.org/florida-suncoast
Florida Treasure Coast Airstream Club #162
https://airstreamclub.org/florida-treasure-coast
Low Country Airstream Club #180
https://airstreamclub.org/low-country-airstream-club
Northern Virginia Airstream Club #110
https://airstreamclub.org/northern-virginia
Palmetto State Airstream Club #022
https://airstreamclub.org/palmetto-state
Piedmont NC Airstream Club #161
https://airstreamclub.org/piedmont-north-carolina
South Carolina Coastal Airstream Club #150
https://airstreamclub.org/south-carolina-coastal
Southeastern Camping Unit #012
https://airstreamclub.org/southeastern-camping-unit
South Florida Airstream Club #030
https://airstreamclub.org/south-florida
Spirit of Virginia Airstream Club #149
https://airstreamclub.org/spirit-of-virginia
Tidewater Virginia Airstream Club #111
https://airstreamclub.org/tidewater-virginia
Top of Georgia Airstream Club #032
https://airstreamclub.org/top-of-georgia
Virginia Airstream Club #109
https://airstreamclub.org/virginia
Region 3
https://airstreamclub.org/region3
Airstream Club International
https://airstreamclub.org/

Region 3 serves the southeastern coast of the United States from Virginia to Florida. The five states within our region contain sixteen clubs. Our members join each spring for a large Region 3 Rally. We also have many special rallies throughout the year including Fiddlers Convention Rally, in Galax, VA, and others. We strive to bring Airstream RV'ers together to promote safe travel to interesting places, provide fellowship and help the communities we visit in a positive civic manner.

Region 3

Airstream Club International

We Rally Together

It's not where you are, but who you are there with.

Join our community of Airstream owners who share your passion for travel, exploration, and independence.

Big Bend Florida Airstream Club

Big Bend Florida Airstream Club is an active, growing club with members from North Florida, Central Florida, and South Georgia. Monthly rallies are held 8 months of the year at different campgrounds throughout the area. In addition, many of our members attend International and Region Rallies as well as Special Event.

Carolinas Airstream Club

The Carolinas Unit is a fast-growing, vibrant organization of caring and active Airstreamers. Members include full-time workers, young parents, grandparents, full-time travelers, old-timers, and newbies. Our members are located not only in the Carolinas, but throughout the southeast and in many states across the U. S. We strive to plan events and rallies to involve all our members.

Florida Airstream Club

The Florida Airstream Club was chartered in 1956 as The Southeastern Unit, making it one of the oldest Units in WBCCI. While our members are from all over the United States, the majority are from Florida's northeast and central regions, including the coastal area. Rallies are held throughout Florida from September through May, and we always include lots of great food, activities, and opportunities to get to know one another in a relaxed atmosphere. Our goal is for members to have fun their way!

Florida Suncoast Airstream Club

Florida Suncoast Airstream Club welcomes full time residents and those who make Florida their home during the winter months. Most members live on Florida's west coast. The Club offers a robust schedule of rallies from November through March. From April to September holds day- events such as luncheons and gatherings at microbreweries and music events.

Florida Treasure Coast Airstream Club

Florida Treasure Coast Airstream Club area begins on the Space Coast and ends at West Palm Beach, but we have members and affiliates from different parts of the country and state. This club has a long history and has received many awards over the years. We are a very welcoming club and always looking for new members.

Low Country Airstream Club

Fun loving group of year-round campers with current members in South Carolina and Georgia. Come join us around the campfire and be entertained by our "not ready for prime time" ukulele players.

Northern Virginia Airstream Club

Northern Virginia Airstream Club (NORVA 3-110) is an adventurous, fun-loving group of people from all walks of life. Much of our membership comes from northern Virginia, Williamsburg to Harrisonburg to Winchester to Annapolis to southern Maryland, and all points in between. We enjoy traveling to new places, seeing new things, and meeting new people while enriching our friendships with each other. The friendships we have made are priceless!

Palmetto State Airstream Club

Drawing from upstate South Carolina and parts of North Carolina, the Palmetto State Airstream Club is a fun group of Airstreamers that love to rally together throughout the year.

Piedmont North Carolina Unit

Piedmont Club is camping family and best friends. Our members represent all age groups. Whether you are a seasoned road warrior or a first time Streamer, we offer something for you. Rallies venture from the cool breezes of the mountains through the fast-paced Piedmont to the sandy NC shores. Power up and get ready for a good time!

South Carolina Coastal Airstream Club

SC Coastal Airstream Club is where friendships and adventures are created. Together we share ideas about our Airstreams and travel adventures. Come join all of us who love the Airstream Lifestyle.

In addition to all the fun being had within our Local Clubs, there's even more fun to be had by also joining one of our Intra-Clubs!

Intra-clubs provide a gathering place for members with like interests.

- Amateur Radio Club
- Boondockers
- Classic Airstream Club
- Grapes & Grains
- Indie Streamers
- Pride Streamers
- Stella's Sisters
- Vintage Airstream Club

https://airstreamclub.org/explore/intra-clubs

Southeastern Camping Unit

Southeastern Camping Unit (SECU), chartered in 2013, is a group of like-minded people that enjoy camping with other Airstreamers. We have members from all areas of Region 3, as well as other parts of the country. We support local, state and National parks, where we hold most of our rallies. We pride ourselves in supporting the camping club philosophy while minimizing the complexities of running a club. Looking for a club to call home, check out SECU!

South Florida Airstream Club

Initially based in South Florida, we have grown to be a diverse group of Airstreamers from all of FL who gather for rallies, caravans, and meet-ups in all parts of Florida and beyond. Our members are comprised of full-timers, some-timers, old-timers, and newcomers. We draw on the experiences and interests of our members to create a fun and inclusive club.

Spirit of Virginia Airstream Club

The fun bunch' draws its members of all ages primarily from central VA and the Shenandoah Valley. A small but very active and welcoming group of campers.
Come join us!

Tidewater Virginia Airstream Club

The Tidewater Airstream Club has grown to 70 rigs in recent years. Our members hail from Southeastern Virginia over to Richmond, and from the Northern Neck over to and down the Eastern Shore. Our members are a diverse group of retired and working Airstream adventurers.

Top of Georgia Airstream Club

The Top of Georgia Airstream Club is a unique club within Region 3 as it is the only club that also owns their own Airstream Only campground! Top of Georgia Airstream Club welcomes all Airstreamers to come and visit the park while exploring the beautiful mountains, waterfalls, and hiking trails in the Northwest Georgia Mountains. Visitors can also enjoy the beautiful Bavarian Downtown of Helen, GA which is only a 10-minute drive away. Regardless of your home club, everyone is welcome to come and Enjoy the Top!

Virginia Airstream Club

The Virginia Airstream Club is a vibrant and growing club with members that hail from all over the Commonwealth. We plan many events throughout the year and strive to ensure that you see value in your membership. We look forward to seeing you at one of our upcoming rallies and events and having you as part of our club.

Wally Byam Airstream Club
Balance Sheet
As of January 31, 2024

		Jan 31, 24
ASSETS		
Current Assets		
Checking/Savings		
10100 · Checking - US Bank		200,246.26
10102 · Payroll Checking - US Bank		22,579.04
10108 · HQ Caravan Account		57,699.06
10109 · US Bank Savings Account 6125		83,944.48
10111 · Savings 6539 - RV Park		750.11
10112 · Merrill Lynch Money Market		154.18
10114 · Petty Cash / Register		50.03
11010 · Rally Checking US Bank 0959		153,396.22
11015 · Rally Wells Fargo 6437		14,254.97
11030 · Rally Savings US Bank 4723		452,290.96
12000+ · Certificates of Deposits		
12127 · US Bank # 8537 4.45% 11-04-2024	100,000.00	
12128 · US Bank # 6497 4.80% 12-13-2024	102,414.80	
Total 12000+ · Certificates of Deposits		202,414.80
13000+ · Life Member Accounts		
13100 · 11/02/2024 Farmers & Merch 2.9%	50,150.06	
13200 · Life Member Fund - US Bank Savi	53,140.42	
Total 13000+ · Life Member Accounts		103,290.48
Total Checking/Savings		1,291,070.59
Accounts Receivable		
15100 · Accounts Receivable		2,330.00
Total Accounts Receivable		2,330.00
Other Current Assets		
15200 · Inventory Asset		62,124.93
15300 · IR Inventory Assets		23.90
15400 · Prepaid Expense		120,973.56
15500 · Undeposited Funds		4,069.09
159 · *Inventory Asset		1,868.40
Total Other Current Assets		189,059.88
Total Current Assets		1,482,460.47
Fixed Assets		
16000 · Land and Building		902,893.88
16100 · Equipment and Furniture		755,276.42
16200 · Rally Fixed Assets		19,375.00
17000 · Less Accum Depreciation - Bldg		-231,490.00
17100 · Less Accum Depreciation - Equip		-626,380.35
17200 · Accumulated Depreciation Rally		-10,902.78
Total Fixed Assets		808,772.17
TOTAL ASSETS		**2,291,232.64**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
20000 · Accounts Payable		-30.00
Total Accounts Payable		-30.00
Credit Cards		
21100 · Club Chase Ink #2569 CC		566.60
Total Credit Cards		566.60
Other Current Liabilities		
22000 · Ohio Sales Tax Payable		75.72
22500 · Life Member Fund		75,406.07
23500 · Prepaid Dues/Fees Liability		750,125.00

Wally Byam Airstream Club
Balance Sheet
As of January 31, 2024

	Jan 31, 24
Total Other Current Liabilities	825,606.79
Total Current Liabilities	826,143.39
Long Term Liabilities	
24000 · 707 E. Pike Mortgage	473,008.99
Total Long Term Liabilities	473,008.99
Total Liabilities	1,299,152.38
Equity	
25000 · General Fund	404,460.79
25250 · International Rally	117,144.63
30000 · Opening Balance Equity	290,304.92
32000 · Unrestricted Net Assets	-17,671.96
Net Income	197,841.88
Total Equity	992,080.26
TOTAL LIABILITIES & EQUITY	**2,291,232.64**

Wally Byam Airstream Club
WBCCI Profit & Loss Budget vs. Actual
August 2023 through January 2024

	Aug '23 - Jan 24	Budget	$ Over Budget
Income			
40000+ · Club Income			
41000 · Membership Dues			
41100 · New Member Dues	76,500.00	163,800.00	-87,300.00
41105 · AANW Pilot	3,825.00	7,500.00	-3,675.00
41200 · Renewal Dues	408,623.21	564,234.00	-155,610.79
41300 · Life Member Dues	16,815.00	17,658.00	-843.00
41400 · Member At Large	6,720.00	11,655.00	-4,935.00
Total 41000 · Membership Dues	512,483.21	764,847.00	-252,363.79
Total 40000+ · Club Income	512,483.21	764,847.00	-252,363.79
42000 · Airstream Membership Project	4,200.00	7,920.00	-3,720.00
44000 · Merchandise Sales	12,274.85	15,000.00	-2,725.15
44500 · Lifetime Member Discount	-131.85		
45000 · Caravan Support	969,408.75	25,000.00	944,408.75
46000 · Blue Beret Income			
46100 · Airstream	23,800.00	40,800.00	-17,000.00
46200 · Premier Partner Packages	13,120.00	100,000.00	-86,880.00
46300 · Advertisors / Classifieds	6,137.50	2,500.00	3,637.50
46400 · Annual Directory	7,486.00		
46500 · Subscription / First Class	0.00	128.00	-128.00
Total 46000 · Blue Beret Income	50,543.50	143,428.00	-92,884.50
47000 · Other Income			
47100 · Interest Income	4,194.55	1,000.00	3,194.55
47300 · Miscellaneous Income	1,203.80	700.00	503.80
47350 · Partner Income	1,137.10	1,200.00	-62.90
47400 · IR Admin Fee	45,550.00	92,500.00	-46,950.00
47700 · 707 Rent Income	14,767.64	20,000.00	-5,232.36
47900 · RV Park Contributions	6,550.00		
Total 47000 · Other Income	73,403.09	115,400.00	-41,996.91
50000 · International Rally Income			
51000 · Rally Income			
51100 · RV on Site	0.00	375,000.00	-375,000.00
51200 · Adult 18+	0.00	237,500.00	-237,500.00
51225 · Youth 13 to 17	0.00	2,250.00	-2,250.00
51250 · Children 12 & Under	0.00	1,500.00	-1,500.00
51275 · Child Under 3	0.00		
51350 · Lifetime Member Discount	0.00	-2,200.00	2,200.00
51500 · Promotional Comped Sites	0.00	-2,610.00	2,610.00
51600 · 1 day early arrival	0.00	15,000.00	-15,000.00
51610 · 2 day early arrival	0.00		
51620 · 3 day early arrival	0.00		
Total 51000 · Rally Income	0.00	626,440.00	-626,440.00
Total 50000 · International Rally Income	0.00	626,440.00	-626,440.00
52000 · Exhibitor Income			
52100 · Exhibitor Fees	-1,010.00	15,000.00	-16,010.00
52400 · Morning Coffee	0.00	750.00	-750.00
52500 · Exhibitor Tables & Chairs	0.00	500.00	-500.00
Total 52000 · Exhibitor Income	-1,010.00	16,250.00	-17,260.00
55000+ · Rally Sponsors			
55100 · Rally Sponsorships	0.00	25,000.00	-25,000.00
Total 55000+ · Rally Sponsors	0.00	25,000.00	-25,000.00
Total Income	1,621,171.55	1,739,285.00	-118,113.45
Cost of Goods Sold			
59999 · Cost of Goods Sold	4,673.95	4,200.00	473.95
Total COGS	4,673.95	4,200.00	473.95
Gross Profit	1,616,497.60	1,735,085.00	-118,587.40
Expense			
60000+ · Blue Beret & Printed Directory			
60100 · Blue Beret / Directory	32,206.78	90,000.00	-57,793.22
60200 · Blue Beret / Directory Postage			
60210 · BB / Directory Postage Bulk	11,032.87		
60220 · BB / Directory Postage Europe	376.98		
60230 · BB / Directory Postage Canada	2,181.54		
60240 · BB / Directory First Class/Subs	45.78		
60200 · Blue Beret / Directory Postage - Other	0.00	20,000.00	-20,000.00
Total 60200 · Blue Beret / Directory Postage	13,637.17	20,000.00	-6,362.83
60300 · Blue Beret Publishers Liability	2,150.00	2,250.00	-100.00
Total 60000+ · Blue Beret & Printed Directory	47,993.95	112,250.00	-64,256.05
61000+ · Headquarters Office			
62100 · 707 E. Pike Mortgage Interest	16,273.57	49,857.00	-33,583.43
62510 · Utilities	6,574.19	11,875.00	-5,300.81
62520 · Building Maintenance	9,238.13	17,500.00	-8,261.87
62530 · Phone / Internet	4,312.39	12,840.00	-8,527.61
62540 · Real Estate Tax	7,682.51	12,900.00	-5,217.49
62600 · Office Supplies	1,894.81	8,500.00	-6,605.19
62610 · Office Equipment	3,699.90	4,000.00	-300.10

Wally Byam Airstream Club
WBCCI Profit & Loss Budget vs. Actual
August 2023 through January 2024

	Aug '23 - Jan 24	Budget	$ Over Budget
62620 · Software, Subscription & HQ Tec			
62630 · Software & Subscriptions	18,222.23	28,000.00	-9,777.77
62635 · WBCCI Owned Email Subscriptions	10,240.59	12,000.00	-1,759.41
62640 · HQ Tech Support	7,688.85	10,000.00	-2,311.15
Total 62620 · Software, Subscription & HQ Tec	36,151.67	50,000.00	-13,848.33
62650 · Equipment Rental	5,411.69	12,700.00	-7,288.31
62700 · Salaries	191,241.81	381,000.00	-189,758.19
62720 · Payroll Taxes (Employer)	14,772.73	35,000.00	-20,227.27
62730 · Employee Benefits	13,674.18	42,000.00	-28,325.82
62740 · Retirement Expense	0.00	20,000.00	-20,000.00
62750 · Employee Training	0.00	5,000.00	-5,000.00
Total 61000+ · Headquarters Office	310,927.58	663,172.00	-352,244.42
62900 · Corporate Reserve	0.00	45,194.00	-45,194.00
65000+ · General Club Expense			
65100 · Member Recruiting/Advertising			
65110 · Outside Advertising	1,140.00	2,280.00	-1,140.00
65120 · Brochures/Recruiting Material	5,615.00	11,500.00	-5,885.00
Total 65100 · Member Recruiting/Advertising	6,755.00	13,780.00	-7,025.00
65200 · Insurance Premiums			
65210 · General Liability / Propert Ins	3,502.00		
65220 · Directors and Officers Insuranc	922.00		
65200 · Insurance Premiums - Other	0.00	26,500.00	-26,500.00
Total 65200 · Insurance Premiums	4,424.00	26,500.00	-22,076.00
65240 · Federal Tax	0.00	4,500.00	-4,500.00
65250 · Postage Expense	989.29	10,200.00	-9,210.71
65300 · Membership Supplies			
65310 · Awards / Appreciation Expense	53.75	3,500.00	-3,446.25
65320 · Membership Renewals	2,186.10	3,750.00	-1,563.90
65330 · New Member Packets	26,764.80	60,000.00	-33,235.20
65340 · Lifetime Member Supplies	0.00	200.00	-200.00
65350 · Club / Region Supplies	1,236.77		
65360 · Member Benefit Program	10,000.00		
65365 · Abenity Benefit Program	3,399.00		
Total 65300 · Membership Supplies	43,640.42	67,450.00	-23,809.58
65375 · Caravan Expense Account	943,717.48	7,500.00	936,217.48
65400 · License/Permits	662.50	250.00	412.50
65410 · Legal Expense	1,475.50	4,500.00	-3,024.50
65420 · Accounting Fees	2,125.00	6,500.00	-4,375.00
65430 · Travel	979.19	5,000.00	-4,020.81
65440 · Bank/PayPal Fees	29,094.98	46,500.00	-17,405.02
65450 · Donations	0.00	750.00	-750.00
65460 · Miscellaneous	1,730.44	3,500.00	-1,769.56
65500 · Officer Appreciation/Training/E			
65525 · Officer Appreciation Dinner	0.00	6,000.00	-6,000.00
65550 · Officer Appreciation Gifts	0.00	3,000.00	-3,000.00
65599 · BoardEffect	0.00	5,640.00	-5,640.00
Total 65500 · Officer Appreciation/Training/E	0.00	14,640.00	-14,640.00
65600 · IBT Meeting Expense			
65610 · Strategy Meeting	0.00	6,000.00	-6,000.00
Total 65600 · IBT Meeting Expense	0.00	6,000.00	-6,000.00
Total 65000+ · General Club Expense	1,035,593.80	217,570.00	818,023.80
65996 · RV Park Expense	5,800.00		
67500+ · Officer Expense			
67550 · International Board Travel	4,476.65	30,900.00	-26,423.35
68000 · Region Officer Region Travel			
68001a · Region 1 President	0.00	2,068.00	-2,068.00
68002a · Region 2 President	1,298.62	3,548.00	-2,249.38
68003a · Region 3 President	2,038.07	7,425.00	-5,386.93
68004a · Region 4 President	1,017.23	3,142.00	-2,124.77
68005a · Region 5 President	0.00	0.00	0.00
68006a · Region 6 President	693.75	4,121.00	-3,427.25
68007a · Region 7 President	0.00	3,058.00	-3,058.00
68008a · Region 8 President	558.75	2,022.00	-1,463.25
68009a · Region 9 President	1,909.88	2,536.00	-626.12
68010a · Region 10 President	3,414.04	5,815.00	-2,400.96
68011a · Region 11 President	2,484.26	6,808.00	-4,323.74
68012a · Region 12 President	659.59	2,393.00	-1,733.41
Total 68000 · Region Officer Region Travel	14,074.19	42,936.00	-28,861.81
68500 · Region Officer Board Travel			
68501 · Region 1 President	0.00	1,500.00	-1,500.00
68502 · Region 2 President	0.00	1,500.00	-1,500.00
68503 · Region 3 President	0.00	1,500.00	-1,500.00
68504 · Region 4 President	0.00	1,500.00	-1,500.00
68505 · Region 5 President	0.00	1,500.00	-1,500.00
68506 · Region 6 President	0.00	1,500.00	-1,500.00
68507 · Region 7 President	0.00	1,500.00	-1,500.00
68508 · Region 8 President	0.00	1,500.00	-1,500.00
68509 · Region 9 President	0.00	1,500.00	-1,500.00

Wally Byam Airstream Club
WBCCI Profit & Loss Budget vs. Actual
August 2023 through January 2024

	Aug '23 - Jan 24	Budget	$ Over Budget
68510 · Region 10 President	1,308.25	1,500.00	-191.75
68511 · Region 11 President	0.00	1,500.00	-1,500.00
68512 · Region 12 President	0.00	1,500.00	-1,500.00
Total 68500 · Region Officer Board Travel	1,308.25	18,000.00	-16,691.75
69000 · Standing & Special Committees			
69000f · Historical	74.90	1,000.00	-925.10
69000g · ITC	0.00	2,000.00	-2,000.00
Total 69000 · Standing & Special Committees	74.90	3,000.00	-2,925.10
Total 67500+ · Officer Expense	19,933.99	94,836.00	-74,902.01
71000 · Facilities & Parking			
71010 · Facility Fees - Bldgs/Grounds	0.00	41,442.26	-41,442.26
71020 · Per Site Fee - Water/Electric	0.00	119,850.00	-119,850.00
71070 · Shipping/Moving Rally Trailer	0.00	24,000.00	-24,000.00
71080 · Table/Chair/P&D Rentals	-2,602.61	45,000.00	-47,602.61
71090 · Portable Water Fitings	0.00	1,000.00	-1,000.00
71110 · Sound & Lights	0.00	35,000.00	-35,000.00
Total 71000 · Facilities & Parking	-2,602.61	266,292.26	-268,894.87
72000 · Golf Carts / Vehicles / Fuel			
72010 · Golf Cart Rental	0.00	30,000.00	-30,000.00
72020 · Vehicle Rental	0.00	110.00	-110.00
72030 · Fuel Charges	0.00	325.00	-325.00
Total 72000 · Golf Carts / Vehicles / Fuel	0.00	30,435.00	-30,435.00
73000 · Printing & Copying			
73010 · Copy Machine Rental	0.00	2,000.00	-2,000.00
73020 · Paper & Supplies	0.00	400.00	-400.00
73030 · Rally Programs	0.00	8,550.00	-8,550.00
Total 73000 · Printing & Copying	0.00	10,950.00	-10,950.00
74000 · Committee Expenses			
74001 · Committee Chair AppreciationGif	0.00	1,781.25	-1,781.25
74099 · Awards & Ribbons	0.00	1,500.00	-1,500.00
74200 · Band	0.00	500.00	-500.00
74310 · Craft Committee	0.00	200.00	-200.00
74315 · First Timers Reception	0.00	7,000.00	-7,000.00
74400 · Carpenter Committee	0.00	300.00	-300.00
74420 · Rally Arrival Team	0.00	700.00	-700.00
74900 · Water / Ice for Volunteers	1,009.01		
74999 · Committee Expense - Other	0.00	1,000.00	-1,000.00
Total 74000 · Committee Expenses	1,009.01	12,981.25	-11,972.24
75000 · Entertainment			
75010 · Back Drop	0.00	1,500.00	-1,500.00
75020 · Evening Entertainment	0.00	15,000.00	-15,000.00
75030 · Airstream Dance Club	0.00	200.00	-200.00
Total 75000 · Entertainment	0.00	16,700.00	-16,700.00
76000 · Food			
76010 · Table Cloths	0.00	400.00	-400.00
76030 · Committee Chair Meal	0.00	4,375.00	-4,375.00
76040 · Morning Hospitality	0.00	1,900.00	-1,900.00
76050 · Rally Dinner	0.00	39,200.00	-39,200.00
76110 · Installation Reception	0.00	1,662.50	-1,662.50
Total 76000 · Food	0.00	47,537.50	-47,537.50
77000 · Promotions - Rally Swag			
77010 · Promo Ribbons	0.00	2,006.25	-2,006.25
77020 · Rally Ribbons	0.00	0.00	0.00
77040 · Rally Volunteer Shirts	0.00	6,000.00	-6,000.00
77050 · Decals	0.00	4,012.50	-4,012.50
77070 · Rally Giveaways	0.00	23,540.00	-23,540.00
77080 · Lapel Pins	0.00	4,360.79	-4,360.79
77090 · Rally Plaques	0.00	2,177.45	-2,177.45
77100 · Welcome Bag	0.00	4,270.00	-4,270.00
Total 77000 · Promotions - Rally Swag	0.00	46,366.99	-46,366.99
78000 · Administrative			
78010 · Credit Card Processing	0.00	30,000.00	-30,000.00
78040 · Grupio / Messaging	0.00	7,500.00	-7,500.00
78050 · Admin Fees	0.00	87,500.00	-87,500.00
78070 · Jetpacks - Streaming	0.00	500.00	-500.00
78080 · Office Supplies	0.00	2,500.00	-2,500.00
78090 · Postage / Shipping Fees	0.00	5,000.00	-5,000.00
Total 78000 · Administrative	0.00	133,000.00	-133,000.00
79000 · Advance Team / Staff Tra			
79010 · Advance Team Travel	0.00	16,000.00	-16,000.00
79030 · Rally Team Debrief	0.00	1,800.00	-1,800.00
79050 · Team Travel	0.00	20,000.00	-20,000.00
Total 79000 · Advance Team / Staff Tra	0.00	37,800.00	-37,800.00
Total Expense	1,418,655.72	1,735,085.00	-316,429.28

Wally Byam Airstream Club
WBCCI Profit & Loss Budget vs. Actual
August 2023 through January 2024

	Aug '23 - Jan 24	Budget	$ Over Budget
Net Income	197,841.88	0.00	197,841.88

Wally Byam Airstream Club
Profit & Loss Prev Year Comparison
August 2023 through January 2024

	Aug '23 - Jan 24	Aug '22 - Jan 23	$ Change	% Change
Income				
40000+ · Club Income				
41000 · Membership Dues				
41100 · New Member Dues	76,500.00	72,466.00	4,034.00	5.6%
41105 · AANW Pilot	3,825.00	8,625.00	-4,800.00	-55.7%
41200 · Renewal Dues	408,623.21	428,754.00	-20,130.79	-4.7%
41300 · Life Member Dues	16,815.00	17,685.00	-870.00	-4.9%
41400 · Member At Large	6,720.00	6,375.00	345.00	5.4%
Total 41000 · Membership Dues	512,483.21	533,905.00	-21,421.79	-4.0%
Total 40000+ · Club Income	512,483.21	533,905.00	-21,421.79	-4.0%
42000 · Airstream Membership Project	4,200.00	4,620.00	-420.00	-9.1%
44000 · Merchandise Sales	12,274.85	6,324.07	5,950.78	94.1%
44500 · Lifetime Member Discount	-131.85	-10.53	-121.32	-1,152.1%
45000 · Caravan Support	969,408.75	757,840.25	211,568.50	27.9%
46000 · Blue Beret Income				
46100 · Airstream	23,800.00	23,380.00	420.00	1.8%
46200 · Premier Partner Packages	13,120.00	54,242.50	-41,122.50	-75.8%
46300 · Advertisors / Classifieds	6,137.50	3,452.50	2,685.00	77.8%
46400 · Annual Directory	7,486.00	656.25	6,829.75	1,040.7%
46500 · Subscription / First Class	0.00	96.00	-96.00	-100.0%
Total 46000 · Blue Beret Income	50,543.50	81,827.25	-31,283.75	-38.2%
47000 · Other Income				
47100 · Interest Income	4,194.55	155.30	4,039.25	2,600.9%
47300 · Miscellaneous Income	1,203.80	677.36	526.44	77.7%
47350 · Partner Income	1,137.10	2,531.41	-1,394.31	-55.1%
47400 · IR Admin Fee	45,550.00	22,850.00	22,700.00	99.3%
47700 · 707 Rent Income	14,767.64	0.00	14,767.64	100.0%
47900 · RV Park Contributions	6,550.00	0.00	6,550.00	100.0%
Total 47000 · Other Income	73,403.09	26,214.07	47,189.02	180.0%
50000 · International Rally Income				
51000 · Rally Income				
51100 · RV on Site	0.00	447,120.00	-447,120.00	-100.0%
51200 · Adult 18+	0.00	285,770.00	-285,770.00	-100.0%
51225 · Youth 13 to 17	0.00	1,350.00	-1,350.00	-100.0%
51250 · Children 12 & Under	0.00	1,150.00	-1,150.00	-100.0%
51275 · Child Under 3	0.00	0.00	0.00	0.0%
51350 · Lifetime Member Discount	0.00	-1,460.00	1,460.00	100.0%
51600 · 1 day early arrival	0.00	21,200.00	-21,200.00	-100.0%
51610 · 2 day early arrival	0.00	14,300.00	-14,300.00	-100.0%
51620 · 3 day early arrival	0.00	21,600.00	-21,600.00	-100.0%
51695 · Badges / Store	0.00	18.00	-18.00	-100.0%
Total 51000 · Rally Income	0.00	791,048.00	-791,048.00	-100.0%
Total 50000 · International Rally Income	0.00	791,048.00	-791,048.00	-100.0%
52000 · Exhibitor Income				
52100 · Exhibitor Fees	-1,010.00	2,625.00	-3,635.00	-138.5%
52300 · Exhibitor Parking	0.00	1,700.00	-1,700.00	-100.0%
52400 · Morning Coffee	0.00	150.00	-150.00	-100.0%
52500 · Exhibitor Tables & Chairs	0.00	60.00	-60.00	-100.0%
Total 52000 · Exhibitor Income	-1,010.00	4,535.00	-5,545.00	-122.3%
55000+ · Rally Sponsors	0.00	2,000.00	-2,000.00	-100.0%
Total Income	1,621,171.55	2,208,303.11	-587,131.56	-26.6%
Cost of Goods Sold				
59999 · Cost of Goods Sold	4,673.95	1,918.45	2,755.50	143.6%
Total COGS	4,673.95	1,918.45	2,755.50	143.6%
Gross Profit	1,616,497.60	2,206,384.66	-589,887.06	-26.7%
Expense				
60000+ · Blue Beret & Printed Directory				
60100 · Blue Beret / Directory	32,206.78	86,018.20	-53,811.42	-62.6%
60200 · Blue Beret / Directory Postage				
60210 · BB / Directory Postage Bulk	11,032.87	28,274.96	-17,242.09	-61.0%
60220 · BB / Directory Postage Europe	376.98	2,280.96	-1,903.98	-83.5%
60230 · BB / Directory Postage Canada	2,181.54	4,951.44	-2,769.90	-55.9%
60240 · BB / Directory First Class/Subs	45.78	143.76	-97.98	-68.2%
Total 60200 · Blue Beret / Directory Postage	13,637.17	35,651.12	-22,013.95	-61.8%
60300 · Blue Beret Publishers Liability	2,150.00	2,008.00	142.00	7.1%
Total 60000+ · Blue Beret & Printed Directory	47,993.95	123,677.32	-75,683.37	-61.2%
61000+ · Headquarters Office				
62100 · 707 E. Pike Mortgage Interest	16,273.57	0.00	16,273.57	100.0%
62510 · Utilities	6,574.19	4,372.09	2,202.10	50.4%
62520 · Building Maintenance	9,238.13	4,076.97	5,161.16	126.6%
62530 · Phone / Internet	4,312.39	4,115.16	197.23	4.8%
62540 · Real Estate Tax	7,682.51	5,278.91	2,403.60	45.5%
62600 · Office Supplies	1,894.81	5,233.25	-3,338.44	-63.8%
62610 · Office Equipment	3,699.90	1,960.52	1,739.38	88.7%
62620 · Software, Subscription & HQ Tec				
62630 · Software & Subscriptions	18,222.23	20,688.82	-2,466.59	-11.9%
62635 · WBCCI Owned Email Subscriptions	10,240.59	4,494.20	5,746.39	127.9%
62640 · HQ Tech Support	7,688.85	3,107.27	4,581.58	147.5%
Total 62620 · Software, Subscription & HQ Tec	36,151.67	28,290.29	7,861.38	27.8%
62650 · Equipment Rental	5,411.69	7,286.29	-1,874.60	-25.7%
62700 · Salaries	191,241.81	166,316.58	24,925.23	15.0%
62720 · Payroll Taxes (Employer)	14,772.73	18,758.04	-3,985.31	-21.3%
62730 · Employee Benefits	13,674.18	15,559.40	-1,885.22	-12.1%
62750 · Employee Training	0.00	1,163.11	-1,163.11	-100.0%
Total 61000+ · Headquarters Office	310,927.58	262,410.61	48,516.97	18.5%
65000+ · General Club Expense				
65100 · Member Recruiting/Advertising				
65110 · Outside Advertising	1,140.00	1,140.00	0.00	0.0%
65120 · Brochures/Recruiting Material	5,615.00	1,414.00	4,201.00	297.1%
Total 65100 · Member Recruiting/Advertising	6,755.00	2,554.00	4,201.00	164.5%
65200 · Insurance Premiums				
65210 · General Liability / Propert Ins	3,502.00	2,500.00	1,002.00	40.1%

Wally Byam Airstream Club
Profit & Loss Prev Year Comparison
August 2023 through January 2024

	Aug '23 - Jan 24	Aug '22 - Jan 23	$ Change	% Change
65220 · Directors and Officers Insuranc	922.00	1,738.00	-816.00	-47.0%
Total 65200 · Insurance Premiums	4,424.00	4,238.00	186.00	4.4%
65250 · Postage Expense	989.29	4,194.29	-3,205.00	-76.4%
65300 · Membership Supplies				
65310 · Awards / Appreciation Expense	53.75	6.57	47.18	718.1%
65320 · Membership Renewals	2,186.10	2,285.11	-99.01	-4.3%
65330 · New Member Packets	26,764.80	24,910.52	1,854.28	7.4%
65350 · Club / Region Supplies	1,236.77	1,181.43	55.34	4.7%
65360 · Member Benefit Program	10,000.00	4,250.00	5,750.00	135.3%
65365 · Abenity Benefit Program	3,399.00	0.00	3,399.00	100.0%
Total 65300 · Membership Supplies	43,640.42	32,633.63	11,006.79	33.7%
65375 · Caravan Expense Account	943,717.48	724,291.41	219,426.07	30.3%
65400 · License/Permits	662.50	671.10	-8.60	-1.3%
65410 · Legal Expense	1,475.50	0.00	1,475.50	100.0%
65420 · Accounting Fees	2,125.00	6,365.00	-4,240.00	-66.6%
65430 · Travel	979.19	3,181.61	-2,202.42	-69.2%
65440 · Bank/PayPal Fees	29,094.98	26,837.93	2,257.05	8.4%
65450 · Donations	0.00	50.00	-50.00	-100.0%
65460 · Miscellaneous	1,730.44	2,530.48	-800.04	-31.6%
65500 · Officer Appreciation/Training/E				
65599 · BoardEffect	0.00	5,640.35	-5,640.35	-100.0%
Total 65500 · Officer Appreciation/Training/E	0.00	5,640.35	-5,640.35	-100.0%
Total 65000+ · General Club Expense	1,035,593.80	813,187.80	222,406.00	27.4%
65996 · RV Park Expense	5,800.00	0.00	5,800.00	100.0%
67500+ · Officer Expense				
67550 · International Board Travel	4,476.65	0.00	4,476.65	100.0%
68000 · Region Officer Region Travel				
68001a · Region 1 President	0.00	800.00	-800.00	-100.0%
68002a · Region 2 President	1,298.62	0.00	1,298.62	100.0%
68003a · Region 3 President	2,038.07	436.25	1,601.82	367.2%
68003b · Region 3 1st VP	0.00	255.00	-255.00	-100.0%
68003c · Region 3 2nd VP	0.00	1,143.75	-1,143.75	-100.0%
68004a · Region 4 President	1,017.23	0.00	1,017.23	100.0%
68004b · Region 4 1st VP	0.00	512.40	-512.40	-100.0%
68006a · Region 6 President	693.75	0.00	693.75	100.0%
68007a · Region 7 President	0.00	131.75	-131.75	-100.0%
68008a · Region 8 President	558.75	0.00	558.75	100.0%
68009a · Region 9 President	1,909.88	0.00	1,909.88	100.0%
68010a · Region 10 President	3,414.04	3,317.00	97.04	2.9%
68011a · Region 11 President	2,484.26	2,510.26	-26.00	-1.0%
68011b · Region 11 1st VP	0.00	741.95	-741.95	-100.0%
68011c · Region 11 2nd VP	0.00	286.00	-286.00	-100.0%
68012a · Region 12 President	659.59	0.00	659.59	100.0%
Total 68000 · Region Officer Region Travel	14,074.19	10,134.36	3,939.83	38.9%
68500 · Region Officer Board Travel				
68510 · Region 10 President	1,308.25	0.00	1,308.25	100.0%
Total 68500 · Region Officer Board Travel	1,308.25	0.00	1,308.25	100.0%
69000 · Standing & Special Committees				
69000f · Historical	74.90	74.90	0.00	0.0%
Total 69000 · Standing & Special Committees	74.90	74.90	0.00	0.0%
Total 67500+ · Officer Expense	19,933.99	10,209.26	9,724.73	95.3%
71000 · Facilities & Parking				
71010 · Facility Fees - Bldgs/Grounds	0.00	5,000.00	-5,000.00	-100.0%
71050 · Pump Out Fees	0.00	-210.00	210.00	100.0%
71080 · Table/Chair/P&D Rentals	-2,602.61	0.00	-2,602.61	-100.0%
Total 71000 · Facilities & Parking	-2,602.61	4,790.00	-7,392.61	-154.3%
72000 · Golf Carts / Vehicles / Fuel				
72010 · Golf Cart Rental	0.00	474.75	-474.75	-100.0%
Total 72000 · Golf Carts / Vehicles / Fuel	0.00	474.75	-474.75	-100.0%
74000 · Committee Expenses				
74190 · Ladies Tea	0.00	-462.97	462.97	100.0%
74200 · Band	0.00	213.44	-213.44	-100.0%
74270 · Tours	0.00	1,200.00	-1,200.00	-100.0%
74325 · Golf Committee	0.00	-3,096.00	3,096.00	100.0%
74900 · Water / Ice for Volunteers	1,009.01	0.00	1,009.01	100.0%
Total 74000 · Committee Expenses	1,009.01	-2,145.53	3,154.54	147.0%
76000 · Food				
76100 · Ice Cream Socials	0.00	-300.00	300.00	100.0%
Total 76000 · Food	0.00	-300.00	300.00	100.0%
77000 · Promotions - Rally Swag				
77010 · Promo Ribbons	0.00	1,579.49	-1,579.49	-100.0%
77020 · Rally Ribbons	0.00	1,579.48	-1,579.48	-100.0%
77030 · Officer Rally Shirts	0.00	318.48	-318.48	-100.0%
77050 · Decals	0.00	3,523.16	-3,523.16	-100.0%
77140 · Registration Mailing Rib/Decals	0.00	806.42	-806.42	-100.0%
77900 · Rally Advertising	0.00	841.75	-841.75	-100.0%
Total 77000 · Promotions - Rally Swag	0.00	8,648.78	-8,648.78	-100.0%
78000 · Administrative				
78020 · Bank Service Charges	0.00	26,410.48	-26,410.48	-100.0%
78040 · Grupio / Messaging	0.00	1,000.00	-1,000.00	-100.0%
78050 · Admin Fees	0.00	20,000.00	-20,000.00	-100.0%
78080 · Office Supplies	0.00	45.75	-45.75	-100.0%
Total 78000 · Administrative	0.00	47,456.23	-47,456.23	-100.0%
79000 · Advance Team / Staff Tra				
79010 · Advance Team Travel	0.00	5,517.92	-5,517.92	-100.0%
79050 · Team Travel	0.00	2,012.55	-2,012.55	-100.0%
Total 79000 · Advance Team / Staff Tra	0.00	7,530.47	-7,530.47	-100.0%
Total Expense	1,418,655.72	1,275,939.69	142,716.03	11.2%
Net Income	**197,841.88**	**930,444.97**	**-732,603.09**	**-78.7%**

Wally Byam Airstream Club
Statement of Cash Flows
August 2023 through January 2024

	Aug '23 - Jan 24
OPERATING ACTIVITIES	
Net Income	197,841.88
Adjustments to reconcile Net Income to net cash provided by operations:	
15100 · Accounts Receivable	7,909.84
15200 · Inventory Asset	5,358.35
15400 · Prepaid Expense	-83,681.89
159 · *Inventory Asset	-1,868.40
21100 · Club Chase Ink #2569 CC	-21,910.80
21500 · US Bank #1204 CC	-152.16
22000 · Ohio Sales Tax Payable	21.08
22500 · Life Member Fund	-9,555.00
23500 · Prepaid Dues/Fees Liability	750,125.00
Net cash provided by Operating Activities	844,087.90
INVESTING ACTIVITIES	
16000 · Land and Building	-599,086.88
16100 · Equipment and Furniture	-7,617.50
Net cash provided by Investing Activities	-606,704.38
FINANCING ACTIVITIES	
24000 · 707 E. Pike Mortgage	473,008.99
30000 · Opening Balance Equity	2,190.00
Net cash provided by Financing Activities	475,198.99
Net cash increase for period	712,582.51
Cash at beginning of period	582,557.17
Cash at end of period	**1,295,139.68**

Finance Update
Q2 – February 2024

Millie O'Donnell – Interim Treasurer
Alan Rabb – Finance Committee

Cautionary Note Regarding Forward-Looking Statements

Certain statements made during this presentation are forward-looking and are subject to risks and uncertainties. The forward-looking statements made are based on our beliefs, assumptions and expectations of future performance, taking into account all information currently available to us. Actual results could differ materially from the forward-looking statements made during this presentation. Although we believe that the expectations reflected in the forward-looking statements are reasonable based on the current market conditions, we can provide no assurance that our forward-looking statements will accurately reflect actual results.

When we use the words "believe," "expect," "anticipate," "plan," "will," "intend" or other similar expressions, we are identifying forward-looking statements. The forward-looking statements made during this presentation are subject to the safe harbor of the Private Securities Litigation Reform Act of 1995.

Investors are cautioned that any forward-looking statements are not guarantees of future performance and actual results or developments may differ materially from those projected. The forward-looking statements in this presentation are made as of the date hereof. We take no obligation to update or correct our own forward-looking statements or those prepared by third parties that are not paid by the Company. The Company's complete SEC filings are available at http://www.sec.gov and we refer you to our filings for a more detailed discussion of the risks that may have a direct bearing on our operating results, performance and financial condition.

Agenda Items for Today

- Financial Statement Update
  - Income Statement - Replan
  - Balance Sheet
  - Cash Flows

- Other Finance Committee Updates
  - Bridge to Q1 activities
  - Strategy Meeting

ACI - 2023- 24 Budget Update

YTD/Actual Charts vs budget and PY Q2 **50% of the year has elapsed**

	1	2	3	4	5	6	7	
	Actuals 2022-23	YTD Q2 23-24	Downhill 23-24	Rev Plan 23-24	% of the Year Spent vs Plan	Var vs vs 22-23	% Change vs 22-23	Comments
Revenue / Income	**$915,995**	**$647,089**	**$306,978**	**$954,067**	**68%**	**$38,072**	**4%**	Membership Income is at 68% of revised budget
Expenses								
Headquarters	519,033	310,929	291,757	602,686	52%	83,653	16%	Bldg Maint 53%, Util 55%, Equip 93%, Tech support 90% all = ~56k
Reserve	-	-	-	-	0%	0	#DIV/0!	
General Club	237,078	91,875	114,195	206,070	45%	(31,008)	(13%)	Membership supplies +65% and banking +63% - Both = ~ $73k
Publications	255,924	47,994	64,256	112,250	43%	(143,674)	(56%)	
Travel	40,059	25,734	52,327	78,061	33%	38,002	95%	Region travel +36%
Total Expenses	**$1,052,094**	**$476,532**	**$522,535**	**$999,067**	**48%**	**($53,027)**	**(5%)**	
Sub- TOTAL	**($136,099)**	**$170,557**	**($215,557)**	**($45,000)**		**$91,099**		
Interest, Taxes, Depreciation & Amortization								
Interest/Taxes	-	-	-	-				
Depreciation/Amortization	60,732	-	25,000	25,000		(35,732)	(59%)	Will be booked by close of year
ACI Net Income	**($196,831)**	**$170,557**	**($240,557)**	**($70,000)**		**$126,831**		
International Rally & Caravan								
IR Profit (Loss)	173,698	1,593	(1,593)	-		(173,698)	(100%)	Minor recalss to be done here
Caravan Profit (Loss)	(47,567)	25,692	(8,192)	17,500		65,067	(137%)	WE have exceeded Caravan projected full year profit
TOTAL Net Income	**($70,700)**	**$197,842**	**($250,342)**	**($52,500)**		**$18,200**		Current year plan is re-planned at a loss ($52,500)

3 Headlines

- 68% of Income is in through 50% of the year
- Build Maint, Util, Equip, Tech support, Supplies, Banking – trending above budget
- IR has been shifted to the next fiscal year – profit was planned at $66k

Replan

HEADLINES of the changes booked in the Replan

- ACI Income ($88,328) Expenses ($126,455) for a revised net profit of ($45,000) after depreciation is booked profit will be ($70,000)

- Please note the **original budget** (all in) – including Caravan, International Rally and Depreciation)) was a profit loss of ($42,500).

- The **revised budget** that was completed (all in) is a profit loss of ($70,000) - $65,627 of this loss is directly attributable to the IR shifting to the next fiscal year.

Details of the changes to the original budget

- ($88,328) - Membership Income was reduced to a growth rate of 4% - consistent with historical levels
- ($37,000) – Cost of employees reduced for freezing a position and reclassifying the HH expense to the proper category
- ($13,486) – Mortgage reduced to reflect actual expenses for the year (the initial budget was an estimate)
- ($45,194) – Eliminated the reserve
- ($5,000) – reduced membership supplies consistent with the reduction in membership
- ($9,000) – Eliminated the president appreciation dinner for international since it shifted to the next fiscal year
- ($16,775) – reduction of travel to be consistent with historical averages
- ($65,627) – IR profit reduction due to IR shit to next fiscal year

ACI - 2023- 24 Budget Update

Balance Sheet

	1	2	3	4	5	6	7	Comments
	Actuals 2022-23	Q1 2023-24	Q2 2023-24	Q3 2023-24	Q4 2023-24	Q2 vs 2022-23	Q2 vs Q1 2023-24	
Assets								
CDs	200,035	200,070	202,415			2,380	2,345	
Life Accounts	112,769	104,304	103,920			(8,849)	(384)	
Checking accounts	270,623	760,433	984,735			714,112	224,302	Cash up due to renewals and IR fees
AR	10,239	12,024	2,330			(7,909)	(9,694)	
Other assets	105,739	154,568	189,060			83,321	34,492	
Fixed Assets net of Depr	202,068	329,593	808,772			606,704	479,179	Assets up due to new building
	$ 901,473	$ 1,560,992	$ 2,291,232	$ -	$ -	$ 1,389,759	$ 730,240	
Liabilities								
AP	(30)	620	(30)			0	(650)	
Credit Cards	22,622	557	567			(22,055)	10	
Ohio Tax Payable	55	75	76			21	1	
Life Member Fund	84,961	76,456	75,406			(9,555)	(1,050)	
Mortgage	-	-	473,009			473,009	473,009	Booked the Building in Q2
Prepaid Dues	-	572,747	750,125			750,125	177,378	IR fees
	$ 107,608	$ 650,455	$ 1,299,153	$ -	$ -	$ 1,191,545	$ 648,698	
Equity								
General Fund	404,461	404,461	404,461			0	0	
Int Rally	117,145	117,145	117,145			0	0	
Opening Balance Equity	288,115	288,280	290,305			2,190	2,025	
Common Cents for Kids	-	-	-			0	0	
Unrestricted Net Assets	(5,887)	(17,630)	(17,672)			(11,785)	(42)	
Profit/ (Loss)	(9,968)	118,282	197,842			207,810	79,560	
	$ 793,866	$ 910,538	$ 992,081	$ -	$ -	$ 198,215	$ 81,543	
Total Liabilities & Equity	$ 901,474	$ 1,560,993	$ 2,291,234	$ -	$ -	$ 1,389,760	$ 730,241	

2 Headlines

- Assets have increased ~$700k vs Q1 – IR Fees and Building booked
- Liabilities are up ~$650k vs Q1 – Building mortgage and IR ppd

ACI - 2023- 24 Budget Update
Cash Flow

	1	2	3	4	5	6	7	
	Actuals 2022-23	**Q1 2023-24**	**Q2 2023-24**	**Q3 2023-24**	**Q4 2023-24**	**Q2 vs 2022-23**	**Q2 vs Q1 2023-24**	**Comments**
Operating Activities								
Net Income	(9,968)	130,039	197,842			207,810	67,803	
AR	(3,583)	3,867	7,910			11,493	4,043	
Inventory Asset	5,139	2,369	5,358			219	2,989	
IR Inventory Asset	1,539	2,369	(1,868)			(3,407)	(4,237)	
PPD expense	(20,760)	(59,782)	(83,682)			(62,922)	(23,900)	
Club Chase	13,643	(21,044)	(21,911)			(35,554)	(867)	
Rally Bank	0	(152)	(152)			(152)	0	
American Express	(250)	(152)				250	152	
Ohio Tax Payable	44	21	21			(23)	0	
Life Member Fund	(7,518)	(4,665)	(9,555)			(2,037)	(4,890)	
PPD dues	(10,024)	687,495	750,125	0	0	760,149	62,630	IR Fees
	($31,738)	$740,365	$844,088	$0	$0	$875,826	$103,723	
Investing								
Land & Building	(5,000)	(598,513)	(599,087)			(594,087)	(574)	Q1 purchase of building
Equip & Furniture	(58,207)	(7,618)	(7,618)	0	0	50,589	0	
	($63,207)	($606,131)	($606,705)	$0	$0	($543,498)	($574)	
Financing Activities								
Mortgage	0	473,009	473,009			473,009	0	
Common Cents for Kids	(143)	0				143	0	
Unrestricted Net assets	55	0				(55)	0	
Open Balance Equity	(24,592)	165	2,190	0	0	26,782	2,025	
	($24,680)	$473,174	$475,199	$0	$0	$499,879	$2,025	
Net Cash Increase for quarter	($119,625)	$607,408	$712,582	$0	$0	$832,207	$105,174	
Cash at Beginning of Period	$703,992	$582,557	$582,557	$0	$0	($121,435)	$0	
Cash at End of Period	$584,367	$1,189,965	$1,295,139	$0	$0	$710,772	$105,174	

3 Headlines

- Cash is up – IR Dues and membership dues
- Investing is down ~$550k – building purchase
- Financing activities is up due to $473k mortgage

Finance Committee Updates from Q1

1. **Re-plan the current year budget** and manage tightly to the new budget - COMPLETED
2. Facilitate a dedicated **EC quarterly meeting** focused on the Club's finances. COMPLETED for Q1 – A more comprehensive training is being developed for the Strategy Meeting in March
3. Facilitate a dedicated **Regional Leadership/EC meeting** focused on the Club's finances COMPLETED for Q1 – A more comprehensive training is being developed for the Strategy Meeting in March
4. Review the budget for the upcoming IR – **Sedalia** – and re-plan as necessary COMPLETED a historical review and analytical analysis on a person basis was completed for every rally since Doswell in 2018. Planned budgets for Sedalia, York and Minot were also reviewed vs the historical spending trends and conclusions and recommendations on the path forwards were made to Eric, Millie and Lori.
5. Inform the IBT about how **depreciation** will be planned and reported going forward - Will be completed as a part of the training in March at the Strategy Meeting. All of the financial reports above include a placeholder for depreciation. During the next fiscal year's planning process it will be incorporated more formally into the budget.

Finance Committee Updates from Q1

1. Revise our financial **reporting** to separate General Operations, International Rallies and Caravans into distinct cost centers
   WORK IN PROGRESS – To be completed with the new treasurer

2. To **ensure equitable cost sharing**, review expenses incurred by HQ for services rendered to Caravans and International Rallies and adjust, as necessary, reimbursements to HQ. On Hold - to be completed with the new treasurer

3. Establish **operating reserves** for both long term and short-term expenses – A proposed policy has been drafted and it has been placed on hold until the Strategy Meeting and it will be completed with the new treasurer

4. **Defer expenses**, including some or all renovations of newly purchased building. There is a motion on the table at this meeting asking to allocate an unqualified $80K for this effort. We recommend this motion is tabled or modified to break cost/work into steps. If it comes up for a vote, unmodified, our recommendation is to vote No at this time. AWAITING REVISED MOTION FOR REVIEW

5. Revisit growing **credit card fees** being absorbed by General Operations; the $10 dues increase for the 2020-2021 fiscal year assumed the club would carry credit card fees associated with membership renewals, a cost which has grown over the years. On HOLD - To be completed with the new treasurer

6. Deep dive **financial training** and review at the March 2024 Strategy Session WORK IN PROGRESS – an architecture will be shared and a structure of how Fincom will operate going forward will be proposed in thee meeting. To be ratified and approved when the new treasurer is on board