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08/06/24

Accrual Basis

Wally Byam Airstream Club
Balance Sheet
As of July 31, 2024

	<u>Jul 31, 24</u>
ASSETS	
Current Assets	
Checking/Savings	
10100 · Checking - US Bank	49,710.41
10102 · Payroll Checking - US Bank	20,174.59
10108 · HQ Caravan Account	35,609.87
10109 · Savings 6125 - 707 E Pike	77,323.24
10111 · Savings 6539 - RV Park	1,000.31
10112 · Merrill Lynch Money Market	154.18
10114 · Petty Cash / Register	50.03
11010 · Rally Checking US Bank 0959	28,524.32
11015 · Rally Wells Fargo 6437	14,254.97
11030 · Rally Savings US Bank 4723	552,891.82
12000+ · Certificates of Deposits	
12127 · US Bank # 8537 4.45% 11-04-2024	100,000.00
12128 · US Bank # 6497 4.80% 12-13-2024	102,414.80
12000+ · Certificates of Deposits - Other	5.00
Total 12000+ · Certificates of Deposits	<u>202,419.80</u>
13000+ · Life Member Accounts	
13100 · 11/02/2024 Farmers & Merch 2.9%	50,150.06
13200 · Life Member Fund - US Bank Savi	54,255.15
Total 13000+ · Life Member Accounts	<u>104,405.21</u>
Total Checking/Savings	<u>1,086,518.75</u>
Accounts Receivable	
15100 · Accounts Receivable	26,050.51
Total Accounts Receivable	<u>26,050.51</u>
Other Current Assets	
15200 · Inventory Asset	52,145.03
15300 · IR Inventory Assets	652.85
15400 · Prepaid Expense	270,031.70
15500 · Undeposited Funds	1,335.25
159 · *Inventory Asset	1,775.25
Total Other Current Assets	<u>325,940.08</u>
Total Current Assets	<u>1,438,509.34</u>
Fixed Assets	
16000 · Land and Building	897,319.76
16001 · C.I.P.	5,000.00
16100 · Equipment and Furniture	732,733.37
16200 · Rally Fixed Assets	19,375.00
17000 · Less Accum Depreciation - Bldg	-231,490.00

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Accrual Basis

Wally Byam Airstream Club
Balance Sheet
As of July 31, 2024

	Jul 31, 24
17100 · Less Accum Depreciation - Equip	-696,123.74
17200 · Accumulated Depreciation Rally	-16,944.44
Total Fixed Assets	709,869.95
TOTAL ASSETS	2,148,379.29
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	-30.00
Total Accounts Payable	-30.00
Credit Cards	
21100 · Club Chase Ink Credit Card	29,161.94
Total Credit Cards	29,161.94
Other Current Liabilities	
22000 · Ohio Sales Tax Payable	18.66
22500 · Life Member Fund	76,486.07
23500 · Prepaid Dues/Fees Liability	949,199.48
Total Other Current Liabilities	1,025,704.21
Total Current Liabilities	1,054,836.15
Long Term Liabilities	
24000 · 707 E. Pike Mortgage	469,250.18
Total Long Term Liabilities	469,250.18
Total Liabilities	1,524,086.33
Equity	
25000 · General Fund	405,480.36
25250 · International Rally	117,144.63
30000 · Opening Balance Equity	291,538.32
32000 · Unrestricted Net Assets	-134,335.33
Net Income	-55,535.02
Total Equity	624,292.96
TOTAL LIABILITIES & EQUITY	2,148,379.29

Wally Byam Airstream Club WBCCI Profit & Loss Budget vs. Actual August 2023 through July 2024

	Aug '23 - Jul 24	Budget	\$ Over Budget
Income			
40000+ · Club Income			
41000 · Membership Dues			
41100 · New Member Dues	165,450.00	163,800.00	1,650.00
41105 · AANW Pilot	4,800.00	7,500.00	-2,700.00
41200 · Renewal Dues	500,779.90	564,234.00	-63,454.10
41300 · Life Member Dues	16,815.00	17,658.00	-843.00
41400 · Member At Large	10,425.00	11,655.00	-1,230.00
Total 41000 · Membership Dues	698,269.90	764,847.00	-66,577.10
Total 40000+ · Club Income	698,269.90	764,847.00	-66,577.10
42000 · Airstream Membership Project	7,800.00	7,920.00	-120.00
44000 · Merchandise Sales	25,484.36	15,000.00	10,484.36
44500 · Lifetime Member Discount	-156.35		
45000 · Caravan Support	1,943,478.70	25,000.00	1,918,478.70
46000 · Blue Beret Income			
46100 · Airstream	44,200.00	40,800.00	3,400.00
46200 · Premier Partner Packages	19,935.00	100,000.00	-80,065.00
46300 · Advertisors / Classifieds	23,375.00	2,500.00	20,875.00
46400 · Annual Directory	10,108.00		
46500 · Subscription / First Class	0.00	128.00	-128.00
Total 46000 · Blue Beret Income	97,618.00	143,428.00	-45,810.00
47000 · Other Income			
47100 · Interest Income	6,566.44	1,000.00	5,566.44
47300 · Miscellaneous Income	766.00	700.00	66.00
47350 · Partner Income	2,189.52	1,200.00	989.52
47400 · IR Admin Fee	97,200.00	92,500.00	4,700.00
47700 · 707 Rent Income	16,917.64	20,000.00	-3,082.36
47900 · RV Park Contributions	6,800.00		
Total 47000 · Other Income	130,439.60	115,400.00	15,039.60
50000 · International Rally Income			
51000 · Rally Income			
51100 · RV on Site	125.00	375,000.00	-374,875.00
51200 · Adult 18+	0.00	237,500.00	-237,500.00
51225 · Youth 13 to 17	0.00	2,250.00	-2,250.00
51250 · Children 12 & Under	0.00	1,500.00	-1,500.00
51275 · Child Under 3	0.00		
51350 · Lifetime Member Discount	0.00	-2,200.00	2,200.00
51500 · Promotional Comped Sites	0.00	-2,610.00	2,610.00
51600 · 1 day early arrival	50.00	15,000.00	-14,950.00
51610 · 2 day early arrival	0.00		
51620 · 3 day early arrival	-150.00		
51675 · Rally Cancellations	-262.50		
Total 51000 · Rally Income	-237.50	626,440.00	-626,677.50
Total 50000 · International Rally Income	-237.50	626,440.00	-626,677.50
52000 · Exhibitor Income			
52100 · Exhibitor Fees	-903.11	15,000.00	-15,903.11
52300 · Exhibitor Parking	0.00		
52400 · Morning Coffee	0.00	750.00	-750.00
52500 · Exhibitor Tables & Chairs	0.00	500.00	-500.00
Total 52000 · Exhibitor Income	-903.11	16,250.00	-17,153.11
55000+ · Rally Sponsors			
55100 · Rally Sponsorships	0.00	25,000.00	-25,000.00
55000+ · Rally Sponsors - Other	0.00		
Total 55000+ · Rally Sponsors	0.00	25,000.00	-25,000.00
Total Income	2,901,793.60	1,739,285.00	1,162,508.60
Cost of Goods Sold			
59999 · Cost of Goods Sold	9,148.89	4,200.00	4,948.89
Total COGS	9,148.89	4,200.00	4,948.89
Gross Profit	2,892,644.71	1,735,085.00	1,157,559.71
Expense			
60000+ · Blue Beret & Printed Directory			
60100 · Blue Beret / Directory	75,592.21	90,000.00	-14,407.79
60200 · Blue Beret / Directory Postage			
60210 · BB / Directory Postage Bulk	22,143.41		
60220 · BB / Directory Postage Europe	688.70		
60230 · BB / Directory Postage Canada	4,519.86		
60240 · BB / Directory First Class/Subs	98.99		
60200 · Blue Beret / Directory Postage - Other	0.00	20,000.00	-20,000.00
Total 60200 · Blue Beret / Directory Postage	27,450.96	20,000.00	7,450.96
60300 · Blue Beret Publishers Liability	2,150.00	2,250.00	-100.00
Total 60000+ · Blue Beret & Printed Directory	105,193.17	112,250.00	-7,056.83

Wally Byam Airstream Club WBCCI Profit & Loss Budget vs. Actual August 2023 through July 2024

	Aug '23 - Jul 24	Budget	\$ Over Budget
61000+ · Headquarters Office			
62100 · 707 E. Pike Mortgage Interest	29,621.13	49,857.00	-20,235.87
62250 · 707 Remodel Expenses	18,220.57		
62510 · Utilities	14,534.36	11,875.00	2,659.36
62520 · Building Maintenance	16,894.89	17,500.00	-605.11
62530 · Phone / Internet	9,305.51	12,840.00	-3,534.49
62540 · Real Estate Tax	12,726.41	12,900.00	-173.59
62600 · Office Supplies	6,954.08	8,500.00	-1,545.92
62610 · Office Equipment	3,699.90	4,000.00	-300.10
62620 · Software, Subscription & HQ Tec			
62630 · Software & Subscriptions	27,970.10	28,000.00	-29.90
62635 · WBCCI Owned Email Subscriptions	15,908.27	12,000.00	3,908.27
62640 · HQ Tech Support	16,867.63	10,000.00	6,867.63
Total 62620 · Software, Subscription & HQ Tec	60,746.00	50,000.00	10,746.00
62650 · Equipment Rental	9,023.82	12,700.00	-3,676.18
62700 · Salaries	369,665.38	381,000.00	-11,334.62
62720 · Payroll Taxes (Employer)	27,529.30	35,000.00	-7,470.70
62730 · Employee Benefits	30,483.44	42,000.00	-11,516.56
62740 · Retirement Expense	15,043.04	20,000.00	-4,956.96
62750 · Employee Training	0.00	5,000.00	-5,000.00
Total 61000+ · Headquarters Office	624,447.83	663,172.00	-38,724.17
62900 · Corporate Reserve	0.00	45,194.00	-45,194.00
65000+ · General Club Expense			
65100 · Member Recruiting/Advertising			
65110 · Outside Advertising	2,280.00	2,280.00	0.00
65120 · Brochures/Recruiting Material	9,769.64	11,500.00	-1,730.36
Total 65100 · Member Recruiting/Advertising	12,049.64	13,780.00	-1,730.36
65200 · Insurance Premiums			
65210 · General Liability / Propert Ins	33,410.00		
65220 · Directors and Officers Insuranc	1,843.00		
65200 · Insurance Premiums - Other	0.00	26,500.00	-26,500.00
Total 65200 · Insurance Premiums	35,253.00	26,500.00	8,753.00
65240 · Federal Tax	0.00	4,500.00	-4,500.00
65250 · Postage Expense	818.05	10,200.00	-9,381.95
65300 · Membership Supplies			
65310 · Awards / Appreciation Expense	162.23	3,500.00	-3,337.77
65320 · Membership Renewals	2,829.78	3,750.00	-920.22
65330 · New Member Packets	71,818.88	60,000.00	11,818.88
65340 · Lifetime Member Supplies	0.00	200.00	-200.00
65350 · Club / Region Supplies	3,276.65		
65360 · Member Benefit Program	10,000.00		
65365 · Abenity Benefit Program	3,399.00		
Total 65300 · Membership Supplies	91,486.54	67,450.00	24,036.54
65375 · Caravan Expense Account	1,951,131.23	7,500.00	1,943,631.23
65400 · License/Permits	662.50	250.00	412.50
65410 · Legal Expense	4,465.50	4,500.00	-34.50
65420 · Accounting Fees	9,340.00	6,500.00	2,840.00
65430 · Travel	3,378.59	5,000.00	-1,621.41
65440 · Bank/PayPal Fees	42,667.73	46,500.00	-3,832.27
65450 · Donations	257.00	750.00	-493.00
65460 · Miscellaneous	2,109.34	3,500.00	-1,390.66
65500 · Officer Appreciation/Training/E			
65525 · Officer Appreciation Dinner	0.00	6,000.00	-6,000.00
65550 · Officer Appreciation Gifts	0.00	3,000.00	-3,000.00
65599 · BoardEffect	0.00	5,640.00	-5,640.00
Total 65500 · Officer Appreciation/Training/E	0.00	14,640.00	-14,640.00
65600 · IBT Meeting Expense			
65601 · Election Cost	2,191.00		
65610 · Strategy Meeting	1,856.67	6,000.00	-4,143.33
Total 65600 · IBT Meeting Expense	4,047.67	6,000.00	-1,952.33
Total 65000+ · General Club Expense	2,157,666.79	217,570.00	1,940,096.79
65996 · RV Park Expense	5,800.00		
67500+ · Officer Expense			
67550 · International Board Travel	17,341.55	30,900.00	-13,558.45
68000 · Region Officer Region Travel			
68001a · Region 1 President	0.00	2,068.00	-2,068.00
68002a · Region 2 President	2,080.96	3,548.00	-1,467.04
68003a · Region 3 President	3,834.32	7,425.00	-3,590.68
68004a · Region 4 President	2,970.18	3,142.00	-171.82
68005a · Region 5 President	0.00	0.00	0.00
68006a · Region 6 President	693.75	4,121.00	-3,427.25
68007a · Region 7 President	953.47	3,058.00	-2,104.53
68008a · Region 8 President	558.75	2,022.00	-1,463.25
68009a · Region 9 President	1,909.88	2,536.00	-626.12
68010a · Region 10 President	3,414.04	5,815.00	-2,400.96

Wally Byam Airstream Club
WBCCI Profit & Loss Budget vs. Actual
August 2023 through July 2024

	Aug '23 - Jul 24	Budget	\$ Over Budget
68011a · Region 11 President	5,198.01	6,808.00	-1,609.99
68012a · Region 12 President	659.59	2,393.00	-1,733.41
Total 68000 · Region Officer Region Travel	22,272.95	42,936.00	-20,663.05
68500 · Region Officer Board Travel			
68501 · Region 1 President	1,348.51	1,500.00	-151.49
68502 · Region 2 President	1,053.10	1,500.00	-446.90
68503 · Region 3 President	2,083.75	1,500.00	583.75
68504 · Region 4 President	234.38	1,500.00	-1,265.62
68505 · Region 5 President	0.00	1,500.00	-1,500.00
68506 · Region 6 President	1,055.00	1,500.00	-445.00
68507 · Region 7 President	1,272.19	1,500.00	-227.81
68508 · Region 8 President	1,267.83	1,500.00	-232.17
68509 · Region 9 President	2,002.00	1,500.00	502.00
68510 · Region 10 President	1,308.25	1,500.00	-191.75
68511 · Region 11 President	1,938.60	1,500.00	438.60
68512 · Region 12 President	2,122.65	1,500.00	622.65
Total 68500 · Region Officer Board Travel	15,686.26	18,000.00	-2,313.74
69000 · Standing & Special Committees			
69000f · Historical	949.80	1,000.00	-50.20
69000g · ITC	0.00	2,000.00	-2,000.00
Total 69000 · Standing & Special Committees	949.80	3,000.00	-2,050.20
Total 67500+ · Officer Expense	56,250.56	94,836.00	-38,585.44
71000 · Facilities & Parking			
71010 · Facility Fees - Bldgs/Grounds	0.00	41,442.26	-41,442.26
71020 · Per Site Fee - Water/Electric	0.00	119,850.00	-119,850.00
71070 · Shipping/Moving Rally Trailer	0.00	24,000.00	-24,000.00
71080 · Table/Chair/P&D Rentals	-2,602.61	45,000.00	-47,602.61
71090 · Portable Water Fittings	0.00	1,000.00	-1,000.00
71110 · Sound & Lights	0.00	35,000.00	-35,000.00
Total 71000 · Facilities & Parking	-2,602.61	266,292.26	-268,894.87
72000 · Golf Carts / Vehicles / Fuel			
72010 · Golf Cart Rental	0.00	30,000.00	-30,000.00
72020 · Vehicle Rental	0.00	110.00	-110.00
72030 · Fuel Charges	0.00	325.00	-325.00
Total 72000 · Golf Carts / Vehicles / Fuel	0.00	30,435.00	-30,435.00
73000 · Printing & Copying			
73010 · Copy Machine Rental	0.00	2,000.00	-2,000.00
73020 · Paper & Supplies	0.00	400.00	-400.00
73030 · Rally Programs	0.00	8,550.00	-8,550.00
Total 73000 · Printing & Copying	0.00	10,950.00	-10,950.00
74000 · Committee Expenses			
74001 · Committee Chair AppreciationGif	0.00	1,781.25	-1,781.25
74099 · Awards & Ribbons	0.00	1,500.00	-1,500.00
74200 · Band	-12.71	500.00	-512.71
74270 · Tours	0.00		
74310 · Craft Committee	0.00	200.00	-200.00
74315 · First Timers Reception	0.00	7,000.00	-7,000.00
74325 · Golf Committee	0.00		
74400 · Carpenter Committee	0.00	300.00	-300.00
74420 · Rally Arrival Team	13.77	700.00	-686.23
74900 · Water / Ice for Volunteers	1,009.01		
74999 · Committee Expense - Other	0.00	1,000.00	-1,000.00
Total 74000 · Committee Expenses	1,010.07	12,981.25	-11,971.18
75000 · Entertainment			
75010 · Back Drop	0.00	1,500.00	-1,500.00
75020 · Evening Entertainment	0.00	15,000.00	-15,000.00
75030 · Airstream Dance Club	0.00	200.00	-200.00
Total 75000 · Entertainment	0.00	16,700.00	-16,700.00
76000 · Food			
76010 · Table Cloths	0.00	400.00	-400.00
76030 · Committee Chair Meal	0.00	4,375.00	-4,375.00
76040 · Morning Hospitality	0.00	1,900.00	-1,900.00
76050 · Rally Dinner	0.00	39,200.00	-39,200.00
76110 · Installation Reception	0.00	1,662.50	-1,662.50
Total 76000 · Food	0.00	47,537.50	-47,537.50
77000 · Promotions - Rally Swag			
77010 · Promo Ribbons	0.00	2,006.25	-2,006.25
77020 · Rally Ribbons	0.00	0.00	0.00
77040 · Rally Volunteer Shirts	0.00	6,000.00	-6,000.00
77050 · Decals	0.00	4,012.50	-4,012.50
77070 · Rally Giveaways	0.00	23,540.00	-23,540.00
77080 · Lapel Pins	0.00	4,360.79	-4,360.79
77090 · Rally Plaques	0.00	2,177.45	-2,177.45

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Accrual Basis

Wally Byam Airstream Club
WBCCI Profit & Loss Budget vs. Actual
August 2023 through July 2024

	Aug '23 - Jul 24	Budget	\$ Over Budget
77100 · Welcome Bag	0.00	4,270.00	-4,270.00
Total 77000 · Promotions - Rally Swag	0.00	46,366.99	-46,366.99
78000 · Administrative			
78010 · Credit Card Processing	0.00	30,000.00	-30,000.00
78040 · Grupio / Messaging	0.00	7,500.00	-7,500.00
78050 · Admin Fees	0.00	87,500.00	-87,500.00
78070 · Jetpacks - Streaming	0.00	500.00	-500.00
78080 · Office Supplies	0.00	2,500.00	-2,500.00
78090 · Postage / Shipping Fees	0.00	5,000.00	-5,000.00
Total 78000 · Administrative	0.00	133,000.00	-133,000.00
79000 · Advance Team / Staff Tra			
79010 · Advance Team Travel	0.00	16,000.00	-16,000.00
79030 · Rally Team Debrief	0.00	1,800.00	-1,800.00
79050 · Team Travel	0.00	20,000.00	-20,000.00
Total 79000 · Advance Team / Staff Tra	0.00	37,800.00	-37,800.00
79999 · Rally Equipment Account	413.92		
Total Expense	2,948,179.73	1,735,085.00	1,213,094.73
Net Income	-55,535.02	0.00	-55,535.02

Wally Byam Airstream Club Profit & Loss Prev Year Comparison

August 2023 through July 2024

	Aug '23 - Jul 24	Aug '22 - Jul 23	\$ Change	% Change
Income				
40000+ · Club Income				
41000 · Membership Dues				
41100 · New Member Dues	165,450.00	142,500.00	22,950.00	16.1%
41105 · AANW Pilot	4,800.00	13,650.00	-8,850.00	-64.8%
41200 · Renewal Dues	500,779.90	503,665.43	-2,885.53	-0.6%
41300 · Life Member Dues	16,815.00	17,720.00	-905.00	-5.1%
41400 · Member At Large	10,425.00	10,095.00	330.00	3.3%
Total 41000 · Membership Dues	698,269.90	687,630.43	10,639.47	1.6%
Total 40000+ · Club Income	698,269.90	687,630.43	10,639.47	1.6%
42000 · Airstream Membership Project	7,800.00	7,920.00	-120.00	-1.5%
44000 · Merchandise Sales	25,484.36	18,869.59	6,614.77	35.1%
44500 · Lifetime Member Discount	-156.35	-101.93	-54.42	-53.4%
45000 · Caravan Support	1,943,478.70	1,548,577.00	394,901.70	25.5%
46000 · Blue Beret Income				
46100 · Airstream	44,200.00	40,080.00	4,120.00	10.3%
46200 · Premier Partner Packages	19,935.00	87,013.50	-67,078.50	-77.1%
46300 · Advertisers / Classifieds	23,375.00	7,855.00	15,520.00	197.6%
46400 · Annual Directory	10,108.00	656.25	9,451.75	1,440.3%
46500 · Subscription / First Class	0.00	96.00	-96.00	-100.0%
Total 46000 · Blue Beret Income	97,618.00	135,700.75	-38,082.75	-28.1%
47000 · Other Income				
47100 · Interest Income	6,566.44	4,825.97	1,740.47	36.1%
47300 · Miscellaneous Income	766.00	1,008.59	-242.59	-24.1%
47350 · Partner Income	2,189.52	7,733.22	-5,543.70	-71.7%
47400 · IR Admin Fee	97,200.00	52,360.00	44,840.00	85.6%
47700 · 707 Rent Income	16,917.64	0.00	16,917.64	100.0%
47900 · RV Park Contributions	6,800.00	0.00	6,800.00	100.0%
Total 47000 · Other Income	130,439.60	65,927.78	64,511.82	97.9%
50000 · International Rally Income				
51000 · Rally Income				
51100 · RV on Site	125.00	436,295.00	-436,170.00	-100.0%
51150 · RV Boondocking	0.00	12,410.00	-12,410.00	-100.0%
51200 · Adult 18+	0.00	290,445.00	-290,445.00	-100.0%
51225 · Youth 13 to 17	0.00	1,725.00	-1,725.00	-100.0%
51250 · Children 12 & Under	0.00	1,875.00	-1,875.00	-100.0%
51275 · Child Under 3	0.00	0.00	0.00	0.0%
51350 · Lifetime Member Discount	0.00	-1,460.00	1,460.00	100.0%
51600 · 1 day early arrival	50.00	24,750.00	-24,700.00	-99.8%
51605 · Boondocking 1 day early arrival	0.00	660.00	-660.00	-100.0%
51610 · 2 day early arrival	0.00	16,100.00	-16,100.00	-100.0%
51615 · Boondocking 2 day early arrival	0.00	400.00	-400.00	-100.0%
51620 · 3 day early arrival	-150.00	21,510.00	-21,660.00	-100.7%
51625 · Boondocking 3 day early arrival	0.00	240.00	-240.00	-100.0%
51630 · Day Pass Fees	0.00	450.00	-450.00	-100.0%
51675 · Rally Cancellations	-262.50	17,845.00	-18,107.50	-101.5%
51680 · Non-registered Early Arrivals	0.00	6,810.00	-6,810.00	-100.0%
51695 · Badges / Store	0.00	10,779.40	-10,779.40	-100.0%
Total 51000 · Rally Income	-237.50	840,834.40	-841,071.90	-100.0%
Total 50000 · International Rally Income	-237.50	840,834.40	-841,071.90	-100.0%
52000 · Exhibitor Income				
52100 · Exhibitor Fees	-903.11	13,365.00	-14,268.11	-106.8%
52300 · Exhibitor Parking	0.00	7,790.00	-7,790.00	-100.0%
52400 · Morning Coffee	0.00	1,050.00	-1,050.00	-100.0%
52500 · Exhibitor Tables & Chairs	0.00	235.00	-235.00	-100.0%
Total 52000 · Exhibitor Income	-903.11	22,440.00	-23,343.11	-104.0%
54000+ · Charitable Income				
54500 · Donations	0.00	6,367.00	-6,367.00	-100.0%
Total 54000+ · Charitable Income	0.00	6,367.00	-6,367.00	-100.0%
55000+ · Rally Sponsors				
55100 · Rally Sponsorships	0.00	1,693.18	-1,693.18	-100.0%
55150 · Product Seminars	0.00	2,375.00	-2,375.00	-100.0%
55000+ · Rally Sponsors - Other	0.00	27,010.00	-27,010.00	-100.0%
Total 55000+ · Rally Sponsors	0.00	31,078.18	-31,078.18	-100.0%
Total Income	2,901,793.60	3,365,243.20	-463,449.60	-13.8%
Cost of Goods Sold				
59999 · Cost of Goods Sold	9,148.89	7,373.55	1,775.34	24.1%
Total COGS	9,148.89	7,373.55	1,775.34	24.1%
Gross Profit	2,892,644.71	3,357,869.65	-465,224.94	-13.9%
Expense				
60000+ · Blue Beret & Printed Directory				
60100 · Blue Beret / Directory	75,592.21	187,146.05	-111,553.84	-59.6%
60200 · Blue Beret / Directory Postage				
60210 · BB / Directory Postage Bulk	22,143.41	53,010.79	-30,867.38	-58.2%
60220 · BB / Directory Postage Europe	688.70	3,171.53	-2,482.83	-78.3%
60230 · BB / Directory Postage Canada	4,519.86	10,255.59	-5,735.73	-55.9%
60240 · BB / Directory First Class/Subs	98.99	331.60	-232.61	-70.2%
Total 60200 · Blue Beret / Directory Postage	27,450.96	66,769.51	-39,318.55	-58.9%
60300 · Blue Beret Publishers Liability	2,150.00	2,008.00	142.00	7.1%
Total 60000+ · Blue Beret & Printed Directory	105,193.17	255,923.56	-150,730.39	-58.9%
61000+ · Headquarters Office				
62100 · 707 E. Pike Mortgage Interest	29,621.13	0.00	29,621.13	100.0%
62250 · 707 Remodel Expenses	18,220.57	0.00	18,220.57	100.0%
62510 · Utilities	14,534.36	9,306.96	5,227.40	56.2%
62520 · Building Maintenance	16,894.89	9,981.52	6,913.37	69.3%
62530 · Phone / Internet	9,305.51	9,182.34	123.17	1.3%
62540 · Real Estate Tax	12,726.41	5,278.91	7,447.50	141.1%
62600 · Office Supplies	6,954.08	9,635.11	-2,681.03	-27.8%
62610 · Office Equipment	3,699.90	6,917.77	-3,217.87	-46.5%
62620 · Software, Subscription & HQ Tec				

Wally Byam Airstream Club Profit & Loss Prev Year Comparison

August 2023 through July 2024

	Aug '23 - Jul 24	Aug '22 - Jul 23	\$ Change	% Change
62630 · Software & Subscriptions	27,970.10	69,250.11	-41,280.01	-59.6%
62635 · WBCCI Owned Email Subscriptions	15,908.27	12,170.26	3,738.01	30.7%
62640 · HQ Tech Support	16,867.63	9,424.79	7,442.84	79.0%
Total 62620 · Software, Subscription & HQ Tec	60,746.00	90,845.16	-30,099.16	-33.1%
62650 · Equipment Rental	9,023.82	12,642.36	-3,618.54	-28.6%
62700 · Salaries	369,665.38	325,904.19	43,761.19	13.4%
62720 · Payroll Taxes (Employer)	27,529.30	31,144.84	-3,615.54	-11.6%
62730 · Employee Benefits	30,483.44	29,838.01	645.43	2.2%
62740 · Retirement Expense	15,043.04	17,051.70	-2,008.66	-11.8%
62750 · Employee Training	0.00	1,163.11	-1,163.11	-100.0%
Total 61000+ · Headquarters Office	624,447.83	558,891.98	65,555.85	11.7%
65000+ · General Club Expense				
65100 · Member Recruiting/Advertising				
65110 · Outside Advertising	2,280.00	2,280.00	0.00	0.0%
65120 · Brochures/Recruiting Material	9,769.64	11,636.00	-1,866.36	-16.0%
Total 65100 · Member Recruiting/Advertising	12,049.64	13,916.00	-1,866.36	-13.4%
65200 · Insurance Premiums				
65210 · General Liability / Propert Ins	33,410.00	24,333.00	9,077.00	37.3%
65220 · Directors and Officers Insuranc	1,843.00	1,738.00	105.00	6.0%
Total 65200 · Insurance Premiums	35,253.00	26,071.00	9,182.00	35.2%
65250 · Postage Expense	818.05	9,310.33	-8,492.28	-91.2%
65300 · Membership Supplies				
65310 · Awards / Appreciation Expense	162.23	877.95	-715.72	-81.5%
65320 · Membership Renewals	2,829.78	2,849.23	-19.45	-0.7%
65330 · New Member Packets	71,818.88	52,825.22	18,993.66	36.0%
65350 · Club / Region Supplies	3,276.65	2,567.93	708.72	27.6%
65360 · Member Benefit Program	10,000.00	9,350.00	650.00	7.0%
65365 · Abenity Benefit Program	3,399.00	0.00	3,399.00	100.0%
Total 65300 · Membership Supplies	91,486.54	68,470.33	23,016.21	33.6%
65375 · Caravan Expense Account	1,951,131.23	1,596,144.13	354,987.10	22.2%
65400 · License/Permits	662.50	671.10	-8.60	-1.3%
65410 · Legal Expense	4,465.50	15,108.50	-10,643.00	-70.4%
65420 · Accounting Fees	9,340.00	12,220.00	-2,880.00	-23.6%
65430 · Travel	3,378.59	3,181.61	196.98	6.2%
65440 · Bank/PayPal Fees	42,667.73	42,658.48	9.25	0.0%
65450 · Donations	257.00	100.00	157.00	157.0%
65460 · Miscellaneous	2,109.34	4,585.48	-2,476.14	-54.0%
65500 · Officer Appreciation/Training/E				
65525 · Officer Appreciation Dinner	0.00	3,343.22	-3,343.22	-100.0%
65550 · Officer Appreciation Gifts	0.00	3,116.99	-3,116.99	-100.0%
65599 · BoardEffect	0.00	5,640.35	-5,640.35	-100.0%
Total 65500 · Officer Appreciation/Training/E	0.00	12,100.56	-12,100.56	-100.0%
65600 · IBT Meeting Expense				
65601 · Election Cost	2,191.00	2,135.00	56.00	2.6%
65610 · Strategy Meeting	1,856.67	0.00	1,856.67	100.0%
65600 · IBT Meeting Expense - Other	0.00	4,782.84	-4,782.84	-100.0%
Total 65600 · IBT Meeting Expense	4,047.67	6,917.84	-2,870.17	-41.5%
Total 65000+ · General Club Expense	2,157,666.79	1,811,455.36	346,211.43	19.1%
65996 · RV Park Expense	5,800.00	0.00	5,800.00	100.0%
65997 · Reconciliation Discrepancies	0.00	21,766.29	-21,766.29	-100.0%
65999 · Depreciation Expense	0.00	69,743.39	-69,743.39	-100.0%
67500+ · Officer Expense				
67550 · International Board Travel				
67550a · International President	0.00	3,322.00	-3,322.00	-100.0%
67550c · International 2nd VP	0.00	296.00	-296.00	-100.0%
67550d · International 3rd VP	0.00	1,554.00	-1,554.00	-100.0%
67550e · International Rec Secretary	0.00	2,479.24	-2,479.24	-100.0%
67550f · International Treasurer	0.00	426.41	-426.41	-100.0%
67550 · International Board Travel - Other	17,341.55	0.00	17,341.55	100.0%
Total 67550 · International Board Travel	17,341.55	8,077.65	9,263.90	114.7%
67650 · Other Board Members Board Trave				
67650a · International Parliamentarian	0.00	1,638.00	-1,638.00	-100.0%
67650aa · International Incoming Parliame	0.00	1,203.17	-1,203.17	-100.0%
Total 67650 · Other Board Members Board Trave	0.00	2,841.17	-2,841.17	-100.0%
68000 · Region Officer Region Travel				
68001a · Region 1 President	0.00	800.00	-800.00	-100.0%
68002a · Region 2 President	2,080.96	0.00	2,080.96	100.0%
68003a · Region 3 President	3,834.32	1,443.75	2,390.57	165.6%
68003b · Region 3 1st VP	0.00	1,036.25	-1,036.25	-100.0%
68003c · Region 3 2nd VP	0.00	2,144.58	-2,144.58	-100.0%
68004a · Region 4 President	2,970.18	0.00	2,970.18	100.0%
68004b · Region 4 1st VP	0.00	807.40	-807.40	-100.0%
68004c · Region 4 2nd VP	0.00	609.75	-609.75	-100.0%
68006a · Region 6 President	693.75	0.00	693.75	100.0%
68007a · Region 7 President	953.47	1,852.75	-899.28	-48.5%
68007b · Region 7 1st VP	0.00	670.75	-670.75	-100.0%
68008a · Region 8 President	558.75	0.00	558.75	100.0%
68008b · Region 8 1st VP	0.00	341.32	-341.32	-100.0%
68009a · Region 9 President	1,909.88	0.00	1,909.88	100.0%
68010a · Region 10 President	3,414.04	4,347.50	-933.46	-21.5%
68011a · Region 11 President	5,198.01	3,407.11	1,790.90	52.6%
68011b · Region 11 1st VP	0.00	1,883.89	-1,883.89	-100.0%
68011c · Region 11 2nd VP	0.00	286.00	-286.00	-100.0%
68012a · Region 12 President	659.59	0.00	659.59	100.0%
Total 68000 · Region Officer Region Travel	22,272.95	19,631.05	2,641.90	13.5%
68500 · Region Officer Board Travel				
68501 · Region 1 President	1,348.51	976.00	372.51	38.2%
68502 · Region 2 President	1,053.10	700.00	353.10	50.4%
68503 · Region 3 President	2,083.75	726.96	1,356.79	186.6%
68504 · Region 4 President	234.38	0.00	234.38	100.0%
68506 · Region 6 President	1,055.00	1,153.00	-98.00	-8.5%

Wally Byam Airstream Club Profit & Loss Prev Year Comparison

August 2023 through July 2024

	Aug '23 - Jul 24	Aug '22 - Jul 23	\$ Change	% Change
68507 · Region 7 President	1,272.19	0.00	1,272.19	100.0%
68508 · Region 8 President	1,267.83	743.00	524.83	70.6%
68509 · Region 9 President	2,002.00	1,453.00	549.00	37.8%
68510 · Region 10 President	1,308.25	1,959.37	-651.12	-33.2%
68511 · Region 11 President	1,938.60	1,647.71	290.89	17.7%
68512 · Region 12 President	2,122.65	0.00	2,122.65	100.0%
Total 68500 · Region Officer Board Travel	15,686.26	9,359.04	6,327.22	67.6%
69000 · Standing & Special Committees				
69000f · Historical	949.80	149.80	800.00	534.1%
Total 69000 · Standing & Special Committees	949.80	149.80	800.00	534.1%
Total 67500+ · Officer Expense	56,250.56	40,058.71	16,191.85	40.4%
71000 · Facilities & Parking				
71010 · Facility Fees - Bldgs/Grounds	0.00	26,500.00	-26,500.00	-100.0%
71020 · Per Site Fee - Water/Electric	0.00	313,930.73	-313,930.73	-100.0%
71030 · Garbage Fees	0.00	4,000.00	-4,000.00	-100.0%
71050 · Pump Out Fees	0.00	1,042.86	-1,042.86	-100.0%
71070 · Shipping/Moving Rally Trailer	0.00	37,750.00	-37,750.00	-100.0%
71080 · Table/Chair/P&D Rentals	-2,602.61	59,275.69	-61,878.30	-104.4%
71110 · Sound & Lights	0.00	14,303.95	-14,303.95	-100.0%
Total 71000 · Facilities & Parking	-2,602.61	456,803.23	-459,405.84	-100.6%
72000 · Golf Carts / Vehicles / Fuel				
72010 · Golf Cart Rental	0.00	27,754.67	-27,754.67	-100.0%
Total 72000 · Golf Carts / Vehicles / Fuel	0.00	27,754.67	-27,754.67	-100.0%
73000 · Printing & Copying				
73010 · Copy Machine Rental	0.00	1,159.14	-1,159.14	-100.0%
73030 · Rally Programs	0.00	6,418.92	-6,418.92	-100.0%
Total 73000 · Printing & Copying	0.00	7,578.06	-7,578.06	-100.0%
74000 · Committee Expenses				
74001 · Committee Chair AppreciationGif	0.00	754.07	-754.07	-100.0%
74099 · Awards & Ribbons	0.00	405.51	-405.51	-100.0%
74190 · Ladies Tea	0.00	-462.97	462.97	100.0%
74200 · Band	-12.71	327.18	-339.89	-103.9%
74270 · Tours	0.00	-443.57	443.57	100.0%
74280 · Youth & Kids Camp	0.00	4,152.86	-4,152.86	-100.0%
74310 · Craft Committee	0.00	0.00	0.00	0.0%
74315 · First Timers Reception	0.00	2,650.77	-2,650.77	-100.0%
74325 · Golf Committee	0.00	-505.10	505.10	100.0%
74400 · Carpenter Committee	0.00	14.81	-14.81	-100.0%
74420 · Rally Arrival Team	13.77	62.86	-49.09	-78.1%
74435 · Sign Committee	0.00	94.57	-94.57	-100.0%
74900 · Water / Ice for Volunteers	1,009.01	0.00	1,009.01	100.0%
74999 · Committee Expense - Other	0.00	1,666.40	-1,666.40	-100.0%
Total 74000 · Committee Expenses	1,010.07	8,717.39	-7,707.32	-88.4%
75000 · Entertainment				
75020 · Evening Entertainment	0.00	13,853.79	-13,853.79	-100.0%
Total 75000 · Entertainment	0.00	13,853.79	-13,853.79	-100.0%
76000 · Food				
76030 · Committee Chair Meal	0.00	5,121.96	-5,121.96	-100.0%
76050 · Rally Dinner	0.00	38,734.50	-38,734.50	-100.0%
76100 · Ice Cream Socials	0.00	-126.00	126.00	100.0%
Total 76000 · Food	0.00	43,730.46	-43,730.46	-100.0%
77000 · Promotions - Rally Swag				
77010 · Promo Ribbons	0.00	1,579.49	-1,579.49	-100.0%
77020 · Rally Ribbons	0.00	1,579.48	-1,579.48	-100.0%
77030 · Officer Rally Shirts	0.00	318.48	-318.48	-100.0%
77040 · Rally Volunteer Shirts	0.00	5,116.35	-5,116.35	-100.0%
77050 · Decals	0.00	3,523.16	-3,523.16	-100.0%
77070 · Rally Giveaways	0.00	24,523.00	-24,523.00	-100.0%
77080 · Lapel Pins	0.00	5,560.00	-5,560.00	-100.0%
77090 · Rally Plaques	0.00	1,338.28	-1,338.28	-100.0%
77140 · Registration Mailing Rib/Decals	0.00	948.12	-948.12	-100.0%
77900 · Rally Advertising	0.00	1,546.75	-1,546.75	-100.0%
Total 77000 · Promotions - Rally Swag	0.00	46,033.11	-46,033.11	-100.0%
78000 · Administrative				
78020 · Bank Service Charges	0.00	39,714.27	-39,714.27	-100.0%
78040 · Grupio / Messaging	0.00	1,000.00	-1,000.00	-100.0%
78050 · Admin Fees	0.00	40,050.00	-40,050.00	-100.0%
78070 · Jetpacks - Streaming	0.00	506.84	-506.84	-100.0%
78080 · Office Supplies	0.00	1,477.29	-1,477.29	-100.0%
78090 · Postage / Shipping Fees	0.00	3,576.71	-3,576.71	-100.0%
Total 78000 · Administrative	0.00	86,325.11	-86,325.11	-100.0%
79000 · Advance Team / Staff Tra				
79010 · Advance Team Travel	0.00	12,035.38	-12,035.38	-100.0%
79030 · Rally Team Debrief	0.00	615.44	-615.44	-100.0%
79050 · Team Travel	0.00	16,737.88	-16,737.88	-100.0%
Total 79000 · Advance Team / Staff Tra	0.00	29,388.70	-29,388.70	-100.0%
79998 · Rally Depreciation Expense	0.00	6,041.66	-6,041.66	-100.0%
79999 · Rally Equipment Account	413.92	2,252.65	-1,838.73	-81.6%
Total Expense	2,948,179.73	3,486,318.12	-538,138.39	-15.4%
Net Income	-55,535.02	-128,448.47	72,913.45	56.8%

Wally Byam Airstream Club
Statement of Cash Flows
 August 2023 through July 2024

	Aug '23 - Jul 24
OPERATING ACTIVITIES	
Net Income	-55,535.02
Adjustments to reconcile Net Income to net cash provided by operations:	
15100 · Accounts Receivable	-15,810.67
15200 · Inventory Asset	15,338.25
15300 · IR Inventory Assets	-628.95
15400 · Prepaid Expense	-232,740.03
159 · *Inventory Asset	-1,775.25
21100 · Club Chase Ink Credit Card	6,684.54
21500 · US Bank #1204 CC	-152.16
22000 · Ohio Sales Tax Payable	-35.98
22500 · Life Member Fund	-8,475.00
23500 · Prepaid Dues/Fees Liability	949,199.48
	656,069.21
Net cash provided by Operating Activities	656,069.21
INVESTING ACTIVITIES	
16000 · Land and Building	-598,512.76
16100 · Equipment and Furniture	-24,933.20
	-623,445.96
Net cash provided by Investing Activities	-623,445.96
FINANCING ACTIVITIES	
24000 · 707 E. Pike Mortgage	469,250.18
30000 · Opening Balance Equity	3,423.40
	472,673.58
Net cash provided by Financing Activities	472,673.58
Net cash increase for period	505,296.83
Cash at beginning of period	582,557.17
Cash at end of period	1,087,854.00